2014 Quarterly Report As of June 30, 2014 CORE NH Program Highlights

EXPENSES		SAVINGS		SAVING	GS	NUMBI	ER OF
(\$)		(Lifetime	kWh)	(Lifetime Gas Pgm MMBTU)		CUSTO	MERS
Actual + In	Percent	Actual + In	Percent	Actual + In	Percent	Actual + In	
Process +	of	Process +	of	Process +	of	Process +	Percent of
Prospective	Budget	Prospective	Budget	Prospective	Budget	Prospective	Budget
\$1,340,902	85%	21,952,779	140%	10,290	24%	479	98%
\$3,128,464	85%	21,678,596	515%	38,305	11%	1,083	54%
\$3,630,686	68%	9,775,829	127%	92,212	60%	821	105%
\$1,560,886	84%	63,355,352	99%			239,828	59%
\$2,598,077	67%	26,406,747	62%	156,941	63%	15,094	60%
\$12,259,015	75%	143,169,303	107%	297,747	37%	257,305	59%
\$225.744							
· · · · ·	106%	133,505,598	116%	567,381	116%	1,187	56%
						· ·	56%
				1.0,001			29%
\$13,608,409	88%			1,013,938	68%	1,707	53%
¢25 967 424	040/	776 666 740	4070/	4 244 605	E 7 0/	250.042	59%
	(\$) Actual + In Process + Prospective \$1,340,902 \$3,128,464 \$3,630,686 \$1,560,886 \$2,598,077 \$12,259,015 \$225,744 \$5,101,705 \$6,986,491 \$1,294,469	(\$) Actual + In Process + Prospective \$1,340,902 85% \$3,128,464 85% \$3,630,686 68% \$1,560,886 84% \$2,598,077 67% \$12,259,015 \$225,744 \$5,101,705 106% \$6,986,491 84% \$1,294,469 65% \$13,608,409 88%	(\$) (Lifetime Actual + In Process + Prospective Percent Budget Actual + In Process + Prospective \$1,340,902 85% 21,952,779 \$3,128,464 85% 21,678,596 \$3,630,686 68% 9,775,829 \$1,560,886 84% 63,355,352 \$2,598,077 67% 26,406,747 \$12,259,015 75% 143,169,303 \$225,744 \$5,101,705 106% 133,505,598 \$6,986,491 84% 450,165,353 \$1,294,469 65% 49,826,459 \$13,608,409 88% 633,497,410	(\$) (Lifetime kWh) Actual + In Process + Prospective Percent Budget Actual + In Process + of Budget Process + of Budget \$1,340,902 85% 21,952,779 140% \$3,128,464 85% 21,678,596 515% \$3,630,686 68% 9,775,829 127% \$1,560,886 84% 63,355,352 99% \$2,598,077 67% 26,406,747 62% \$12,259,015 75% 143,169,303 107% \$225,744 \$5,101,705 106% 133,505,598 116% \$6,986,491 84% 450,165,353 148% \$1,294,469 65% 49,826,459 83% \$13,608,409 88% 633,497,410 132%	(\$) (Lifetime kWh) (Lifetime Gas Pgr Actual + In Process + Prospective Percent Budget Actual + In Process + Of Budget Process + Prospective Prospective Prospective \$1,340,902 85% 21,952,779 140% 10,290 \$3,128,464 85% 21,678,596 515% 38,305 \$3,630,686 68% 9,775,829 127% 92,212 \$1,560,886 84% 63,355,352 99% 156,941 \$2,598,077 67% 26,406,747 62% 156,941 \$12,259,015 75% 143,169,303 107% 297,747 \$225,744 \$5,101,705 106% 133,505,598 116% 567,381 \$6,986,491 84% 450,165,353 148% 446,557 \$1,294,469 65% 49,826,459 83% \$13,608,409 88% 633,497,410 132% 1,013,938	(\$) (Lifetime kWh) (Lifetime Gas Pgm MMBTU) Actual + In Process + Prospective Percent Process + Prospective Actual + In Of Budget Percent Process + Prospective Actual + In Process + Of Budget Process + Prospective Process + Prospective Of Budget \$1,340,902 85% 21,952,779 140% 10,290 24% \$3,128,464 85% 21,678,596 515% 38,305 11% \$3,630,686 68% 9,775,829 127% 92,212 60% \$1,560,886 84% 63,355,352 99% 156,941 63% \$2,598,077 67% 26,406,747 62% 156,941 63% \$12,259,015 75% 143,169,303 107% 297,747 37% \$225,744 \$5,101,705 48% 450,165,353 148% 446,557 45% \$1,294,469 65% 49,826,459 83% 1,013,938 68% \$13,608,409 88% 633,497,410 132% 1,013,938 68%	CUSTO CUST

nhsaves@home		Budget Goal		Thru 6	/30/2014		Percent of
Energy Star Hom	nes	(2014)	Actual		Prospective	Total	Budget/Goal
Energy otal from	103	(2014)	Aotuui	1111100033	Trospeouve	rotai	Daagerooa
Program Expenses	(\$)						
LU	(4)	\$96,320	\$6,018	\$0	\$0	\$6,018	6.2%
NHEC		\$157,488	\$28,603	\$49,215	\$14,765	\$92,582	58.8%
PSNH		\$962,928	\$268,098	\$854,875	\$25,148	\$1,148,121	119.2%
Unitil		\$195,000	\$50,287	\$0	\$0	\$50,287	25.8%
LU Gas		\$94,500	\$18,281	\$3,217	\$0	\$21,498	22.7%
Unitil Gas		\$80,000	\$22,394	<u>\$0</u>	<u>\$0</u>	\$22,394	<u>28.0%</u>
	Total	\$1,586,236	\$393,682	\$907,307	\$39,912	\$1,340,902	84.5%
Drogram Participation							
Program Participation	On	27	1	0	0	1	3.7%
NHEC		32	2	11	3	16	50.0%
PSNH		329	32	409	3	444	134.8%
Unitil		50	32 11	0	0	11	22.0%
LU Gas		37		2	0	3	8.1%
			1				
Unitil Gas	Tatal	<u>13</u>	<u>4</u>	<u>0</u>	<u>0</u> 6	<u>4</u>	30.8%
	Total	488	51	422	О	479	98.1%
Annual kWh Saving	ns						
LU	,	48,722	23	0	0	23	0.0%
NHEC		32,022	12,653	35,018	521	48,192	150.5%
PSNH		515,572	40,334	515,519	3,781	559,634	108.5%
Unitil		153,488	34,643	Ó	Ô	34,643	22.6%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		<u>0</u>	<u>5,235</u>	<u>0</u>	<u>0</u>	<u>5,235</u>	0.0%
	Total	749,804	92,888	550,537	4,302	647,727	86.4%
		.,	,	,	,	,	
Lifetime kWH Savin	ngs						
LU		1,038,066	115	0	0	115	0.0%
NHEC		667,745	309,298	717,357	1,380	1,028,035	154.0%
PSNH		10,656,034	1,444,658	18,464,532	135,437	20,044,627	188.1%
Unitil		3,265,778	773,136	0	0	773,136	23.7%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		<u>0</u>	106,866	<u>0</u>	<u>0</u>	106,866	0.0%
-	Total	15,627,623	2,634,073	19,181,889	136,817	21,952,779	140.5%
Annual MMBTU Sa	vinas						
LU	viiigo	854	0	0	0	0	0.0%
NHEC		601	0	0	0	0	0.0%
PSNH		8,313	1,636	20,915	153	22,705	273.1%
Unitil		2,023	474	0	0	474	23.4%
LU Gas		1,013	33	84	0	116	11.5%
Unitil Gas		792	<u>319</u>	<u>0</u>	<u>0</u>	<u>319</u>	40.3%
	Total	13,596	2,462	20,999	<u>0</u> 153	23,614	173.7%
Lifetime MMBTU Sa	avings		_	_	_	_	
LU		21,268	0	0	0	0	0.0%
NHEC		14,755	0	0	0	0	0.0%
PSNH		206,888	38,721	494,902	3,630	537,253	259.7%
Unitil		49,228	11,138	0	0	11,138	22.6%
LU Gas		25,315	815	2,090	0	2,905	11.5%
Unitil Gas		<u>17,537</u>	<u>7,385</u>	<u>0</u>	<u>0</u>	<u>7,385</u>	<u>42.1%</u>
-	Total	334,991	58,059	496,992	3,630	558,681	166.8%
II							

"Fossil" Fuel Sa	vings by Fuel Type	e (from Elec	tric Program	s)		
		NHEC	PSNH			Total
	Liberty Annual	<u>Annual</u>	<u>Annual</u>	Unitil Annual	Total Annual	Lifetime
	MMBTU	MMBTU	MMBTU	MMBTU	MMBTU	MMBTU
Fuel Type	Savings	Savings	Savings	Savings	Savings	Savings
Oil	0	0	0	10	10	108
NG	0	0	186	0	186	4,116
LP	0	0	1,328	464	1,792	43,185
Kerosene	0	0	0	0	0	0
Wood	0	0	123	0	123	2,450
Wood Pellets	0	0	0	0	0	0
Other	0	0	0	0	0	0

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system In Process = Customer has signed a Builder Participation Agreement and are in process of building the home. Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

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nhsaves@home		Budget Goal	A -41	Thru 6/3		T-4-1	Percent of
NH Home Performand	ce w/E	(2014)	Actual	in Process	Prospective	Total	Budget/Goal
Program Expenses (\$)							
LU		\$174,579	\$84,503	\$0	\$0	\$84,503	48.4%
NHEC				•	\$0 \$0	. ,	55.8%
PSNH		\$295,292	\$83,325	\$81,499 \$1,091,772	•	\$164,824	
		\$2,127,844	\$981,922	\$1,081,772	\$444,528	\$2,508,222	117.9%
Unitil		\$216,667	\$131,009 \$400,200	\$0 \$0	\$0 \$0	\$131,009 \$400,000	60.5%
LU Gas		\$766,500	\$188,398	\$0 \$0	\$0 \$0	\$188,398	24.6%
Unitil Gas	.	\$80,000	\$51,509	<u>\$0</u>	<u>\$0</u>	\$51,509	<u>64.4%</u>
	Total	\$3,660,882	\$1,520,665	\$1,163,271	\$444,528	\$3,128,464	85.5%
Program Participation							
LU		74	37	0	0	37	50.0%
NHEC		70	20	21	13	54	77.1%
PSNH		1,254	274	411	169	854	68.1%
Unitil		56	34	0	0	34	60.7%
LU Gas		522	88	0	0	88	16.9%
Unitil Gas		<u>19</u>	<u>16</u>	<u>0</u>	<u>0</u>	<u>16</u>	<u>84.2%</u>
	Total	1,995	469	4 <mark>3</mark> 2	1 <mark>2</mark> 182	1,083	54.3%
	· Otal	1,000		.02		1,000	0 110 / 0
Annual kWh Savings							
LU		18,874	35,895	0	0	35,895	190.2%
NHEC		41,859	21,919	31,009	0	52,928	126.4%
PSNH		282,631	354,428	531,642	218,607	1,104,677	390.9%
Unitil		25,207	33,321	0	0	33,321	132.2%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0% 0.0%
	Total	<u>⊸</u> 368,571	445,563	<u>∽</u> 562,651	218,607	1,226,821	332.9%
	lotai	300,37 1	443,303	302,031	210,007	1,220,021	332.370
Lifetime kWh Savings							
LU		231,888	659,240	0	0	659,240	284.3%
NHEC		468,010	311,923	530,700	0	842,623	180.0%
PSNH		3,092,910	6,278,253	9,417,380	3,872,353	19,567,986	632.7%
Unitil		417,410	608,747	0	0	608,747	145.8%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		0	<u>0</u>	<u>0</u>	<u>0</u>	0	0.0%
	Total	4,21 <mark>0</mark> ,218	7,85 <mark>8</mark> ,163	9,94 <mark>8</mark> ,080	3,87 <mark>2</mark> ,353	21,678,596	514.9%
	· Otal	4,210,210	7,000,100	3,340,000	0,012,000	21,010,000	014.070
Annual MMBTU Saving	js						
LU		983	992	0	0	992	100.9%
NHEC		1,656	418	1,002	0	1,420	85.7%
PSNH		16,200	7,778	10,592	4,352	22,722	140.3%
Unitil		1,803	1,125	0	0	1,125	62.4%
LU Gas		17,160	1,263	0	0	1,263	7.4%
Unitil Gas		849	<u>453</u>	<u>0</u>	0	453	<u>53.4%</u>
	Total	38,651	12,029	11, <u>5</u> 94	4,352	27,975	72.4%
		,	_ ,	- ,	- ,	- ,	
Lifetime MMBTU Savin	gs (fro		as, Kerosene,	Coal, Wood)			
LU		20,571	20,933	0	0	20,933	101.8%
NHEC		32,708	8,079	20,651	0	28,730	87.8%
PSNH		338,515	160,768	218,935	89,966	469,669	138.7%
Unitil		41,273	24,170	0	0	24,170	58.6%
LU Gas		343,209	28,626	0	0	28,626	8.3%
Unitil Gas		<u>17,928</u>	<u>9,679</u>	<u>0</u>	<u>0</u>	<u>9,679</u>	54.0%
	Total	794,204	252,254	239,586	89, <u>9</u> 66	581,806	73.3%
	. –	. 5-1,25-		_50,000	50,000	551,000	. 0.0 /0

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have signed off on the audit and the job is being scheduled. Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

nhsaves@home		Budget Goal	A - (1		/30/2014	T. (.)	Percent of
home energy assis	tance	(2014)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$	5)						
LU		\$325,797	\$110,484	\$0	\$0	\$110,484	33.9%
NHEC		\$294,554	\$302,047	\$18,591	\$0	\$320,638	108.9%
PSNH		\$3,043,754	\$1,459,128	\$632,997	\$471,137	\$2,563,262	84.2%
Unitil		\$482,762	\$142,820	\$0	\$0	\$142,820	29.6%
LU Gas		\$923,250	\$365,275	\$0	\$0	\$365,275	39.6%
Unitil Gas		<u>\$232,069</u>	<u>\$24,936</u>	\$103,271	<u>\$0</u>	<u>\$128,207</u>	<u>55.2%</u>
	Total	\$5,302,186	\$2,404,690	\$754,859	\$471,137	\$3,630,686	68.5%
Program Participation	<u> </u>						
LU	•	40	11	0	0	11	27.5%
NHEC		34	30	4	3	37	108.8%
PSNH		388	250	121	90	461	118.7%
Unitil		92	13	0	0	13	14.1%
LU Gas		182	240	0	0	240	131.9%
Unitil Gas		<u>43</u>	<u>0</u>	<u>59</u>	<u>0</u>	<u>59</u>	137.2%
Orman Gao	Total	779	<u>~</u> 544	184	93	821	105.3%
Annual kWh Savings				_	_		
LU		46,487	28,435	0	0	28,435	61.2%
NHEC		50,410	40,070	3,684	0	43,754	86.8%
PSNH		443,551	276,229	133,695	99,442	509,366	114.8%
Unitil		72,532	17,863	0	0	17,863	24.6%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas	_	<u>0</u>	<u>0</u>	<u> 19,875</u>	<u>0</u>	<u> 19,875</u>	0.0%
	Total	612,980	362,597	157,254	99,442	619,293	101.0%
Lifetime kWh Savings	S						
LU		718,833	521,257	0	0	521,257	72.5%
NHEC		775,937	628,929	32,596	0	661,524	85.3%
PSNH		5,364,374	4,355,289	2,107,960	1,567,904	8,031,154	149.7%
Unitil		855,658	204,144	0	0	204,144	23.9%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		0	<u>0</u>	<u>357,750</u>	0	<u>357,750</u>	<u>0.0%</u>
	Total	7,71 4 ,802	5,70 <mark>9</mark> ,619	2,498,306	1,567,904	9,775,829	1 26.7 %
Annual MMBTU Savii	nge (fron	n Oil Natural G	as Karasana	Coal Wood)			
LU LU	nga (IIOII	899	as, Neroserie, 71	0	0	71	7.8%
NHEC		808	965	93	0	1,058	131.0%
PSNH		7,711	5,658	2,173	1,617	9,449	122.5%
Unitil		1,848	439	0	0	439	23.8%
LU Gas		5,812	3,559	0	0	3,559	61.2%
Unitil Gas		1,829	<u>0</u>	<u>1,163</u>	<u>0</u>	<u>1,163</u>	63.6%
	Total	18,907	10, <u>=</u>	3,429	1, 6 17	15,739	83.2%
Program Savings (Life	etime MI				_		7 70/
LU NHEC		18,391	1,425	0 1 007	0 0	1,425	7.7%
PSNH		10,402	19,396	1,907		21,303	204.8%
		158,855 36,614	116,825	45,307	33,721	195,853	123.3%
Unitil LU Gas		36,614 116,230	9,109 75,884	0 0	0 0	9,109 75,884	24.9% 65.3%
Unitil Gas		116,239 37,039		16,328	-	75,884 <u>16,328</u>	65.3% 44.1%
Offilli Gas	Total	<u>37,039</u> 377,539	<u>0</u> 222,638	63,542	<u>0</u> 33,721	319,902	
	iolai	311,338	222,030	03,342	33,1Z1	313,302	84.7%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have signed off on the audit and the job is being scheduled. Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

On August 7, 2014, the Commission approved PSNH's request to move \$208,159 from their 2013 Energy Efficiency Carryover to the Home Energy Assistance Program. As a result of the budget increase, the above budget goals were increased: Participation (343 - 388), Annual kWh (394,091 - 443,551), LifetIme kWh (4,779,714 - 5,364,374), Annual MMBTU (6,858 - 7,711) and Lifetime MMBTU (141,114 - 158,855)

nhsaves@home	Budget Goal		Thru 6/3	30/2014		Percent of
ENERGY STAR Lighting	(2014)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
LU	\$108,360	\$70,981	\$0	\$0	\$70,981	65.5%
NHEC	\$127,960	\$124,226	\$398	\$0	\$124,624	97.4%
PSNH	\$1,393,748	\$1,125,522	\$87,673	\$40,991	\$1,254,186	90.0%
Unitil	\$225,000	\$111,095	\$0	\$0	\$111,095	49.4%
	otal \$1,855,068		\$8 <mark>8,071</mark>	\$4 <mark>0,9</mark> 91	\$1,560,886	84.1%
Program Participation						
LU	6,793	4,049	0	0	4,049	59.6%
NHEC	26,974	16,715	1,889	0	18,604	69.0%
PSNH	343,104	167,124	27,522	8,267	202,913	59.1%
Unitil	32,339	14,262	<u>0</u>	<u>0</u>	14,262	44.1%
	otal 409,210	202,150	29, 4 11	8, 2 67	239,828	58.6%
Annual kWh Savings						
LU	419,266	172,951	0	0	172,951	41.3%
NHEC	451,690	329,265	38,179	0	367,444	81.3%
PSNH	5,775,629	3,271,280	538,715	161,818	3,971,813	68.8%
Unitil	553,921	443,662	0	0	443,662	80.1%
To	otal 7,200,506	4,217,158	576 <u>,</u> 894	161 <u>,</u> 818	4,955,870	68.8%
Lifetime kWH Savings						
LU	2,615,391	2,648,625	0	0	2,648,625	101.3%
NHEC	3,757,690	4,496,777	553,398	0	5,050,175	134.4%
PSNH	52,370,116	42,614,684	7,017,791	2,107,989	51,740,464	98.8%
Unitil	5,187,643	3,916,088	<u>0</u>	<u>0</u>	3,916,088	<u>75.5%</u>
To	otal 63,930,840	53,676,174	7,57 <mark>1</mark> ,189	2,10 7 ,989	63,355,352	99.1%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books. Prospective = Estimated number of rebates/incentives to be paid over the remaining program period. (Participant is expressed as number of items rebated.)

Notes

On August 7, 2014, the Commission approved PSNH's request to move \$474,895 from their 2013 Energy Efficiency Carryover to the Energy Star Lighting Program. As a result of the budget increase, the above budget goals were increased: Participation (261,808 - 343,104, Annual kWh (4,040,029 - 5,775,629) and LifetIme kWh (25,209,816 - 52,370,116).

nhsaves@home ENERGY STAR Appliance					ついりいす オ		Doroont of
		Budget Goal (2014)	Actual		30/2014 Prospective	Total	Percent of Budget/Goal
ZITZKOT OTAK Appliatioe	S	(2014)	Actual	III FIOCESS	riospective	I Otal	BudgerGoal
Program Expenses (\$)							
LU LU		\$222,739	\$35,195	\$4,843	\$0	\$40,038	18.0%
NHEC		\$350,010	\$162,935	\$30,902	\$0	\$193,837	55.4%
PSNH		\$1,851,137	\$1,021,463	\$426,664	\$154,071	\$1,602,198	86.6%
Unitil		\$285,000	\$101,260	\$ 0	\$ 0	\$101,260	35.5%
LU Gas		\$766,500	\$473,475	\$0	\$0	\$473,475	61.8%
Unitil Gas		\$400,000	\$77 <u>,904</u>	\$109,364	<u>\$0</u>	\$187,268	<u>46.8%</u>
	Total	\$3,875,386	\$1,872,23 3	\$571,773	\$15 4, 071	\$2,598,077	67.0%
Program Participation					_		
LU		1,656	323	38	0	361	21.8%
NHEC		2,304	1,026	431	0	1,457	63.2%
PSNH		16,652	7,123	1,485	3,412	12,020	72.2%
Unitil		2,512	705	0	0	705	28.1%
LU Gas		1,781	413	0	0	413	23.2%
Unitil Gas		<u>410</u>	<u>48</u>	<u>90</u>	<u>0</u>	<u>138</u>	<u>33.7%</u>
	Total	25,315	9,638	2,044	3,412	15,094	59.6%
Annual kWh Savings							
LU LU		267,130	63,519	32,368	0	95,887	35.9%
NHEC			·			·	
PSNH		422,608	185,232	79,106	0	264,338	62.5%
		3,040,019	1,323,826	378,288	292,093	1,994,207	65.6%
Unitil		307,635	156,570	0	0	156,570	50.9%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas	T-4-1	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
	Total	4,037,392	1,729,147	489,762	292,093	2,511,002	62.2%
Lifetime kWh Savings							
LU		2,832,541	630,945	258,944	0	889,889	31.4%
NHEC		4,516,778	1,929,850	759,216	0	2,689,066	59.5%
PSNH		31,957,307	13,691,462	4,221,873	3,258,581	21,171,916	66.3%
Unitil		3,323,237	1,655,876	0	0	1,655,876	49.8%
LU Gas		0	0	0	Ö	0	0.0%
Unitil Gas		<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0% 0.0%
Offici Gas	Total	42,629,863	17,908,133	5,240,033	3,258,581	26,406,747	61.9%
	I Otal	42,029,003	17,900,133	3,240,033	3,230,301	20,400,747	01.576
Annual MMBTU Savings							
LU		1,491	63	0	0	63	4.3%
NHEC		2,293	1,649	667	0	2,316	101.0%
PSNH		12,067	7,922	4,693	0	12,615	104.5%
Unitil		1,446	620	0	0	620	42.9%
LU Gas		10,140	5,384	0	0	5,384	53.1%
Unitil Gas		3,964	<u>772</u>	<u>1,257</u>	<u>0</u>	2,029	<u>51.2%</u>
	Total	31,40 1	1 6,41 1	6,617	<u></u>	23,028	73.3%
Lifetime MMBTU Savings	;			_	_		
LU		24,691	698	0	0	698	2.8%
NHEC		38,419	27,965	11,346	0	39,311	102.3%
PSNH		188,374	141,745	81,140	0	222,885	118.3%
Unitil		23,594	9,417	0	0	9,417	39.9%
LU Gas		173,723	102,933	0	0	102,933	59.3%
Unitil Gas		<u>75,533</u>	<u>14,802</u>	<u>39,206</u>	<u>0</u>	<u>54,008</u>	<u>71.5%</u>
	Total	524,334	297,560	131,692	0	429,252	81.9%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books. Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

nhsaves@work		Budget Goal		Thru 6/	/30/2014		Percent of
Small Business Ene	ergy Sol	(2014)	Actual	In Process	Prospective	Total	Budget/Goal
		, ,					
Program Expenses (\$)						
LU		\$366,954	\$99,088	\$101,892	\$92,595	\$293,576	80.0%
NHEC		\$356,113	\$155,089	\$72,840	\$152,318	\$380,247	106.8%
PSNH		\$2,397,304	\$1,108,910	\$266,869	\$667,004	\$2,042,783	85.2%
Unitil		\$456,899	\$312,429	\$0	\$0	\$312,429	68.4%
LU Gas		\$998,729	\$392,179	\$1,627,311	\$0	\$2,019,490	202.2%
Unitil Gas		<u>\$252,450</u>	<u>\$53,181</u>	<u>\$0</u>	<u>\$0</u>	<u>\$53,181</u>	<u>21.1%</u>
	Total	\$4,828,449	\$2,120,876	\$2,068,912	\$911,917	\$5,101,705	105.7%
Program Participation							
LU		166	25	47	53	125	75.3%
NHEC		54	48	11	22	81	150.0%
PSNH		1,120	157	69	239	465	41.5%
Unitil		74	66	0	0	66	89.2%
LU Gas		74 549	188	246	0	434	79.1%
Unitil Gas		549 <u>139</u>	166 16	246 <u>0</u>	<u>0</u>	434 <u>16</u>	79.1% <u>11.5%</u>
Official Gas	Total	2,102	500	<u>∪</u> 373	<u>∪</u> 314	1,187	56.5%
	lotai	2,102	300	3/3	314	1,107	30.3 /6
Annual kWh Savings							
LU		869,269	370,370	913,101	74,679	1,358,150	156.2%
NHEC		743,041	317,941	260,583	4,599,679	5,178,204	696.9%
PSNH		6,148,629	2,676,667	1,234,761	2,357,280	6,268,708	102.0%
Unitil		1,082,745	1,196,583	0	0	1,196,583	110.5%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		<u>0</u>	<u>168</u>	<u>0</u>	<u>0</u>	<u>168</u>	0.0%
	Total	8,843,684	4,561,729	2,408,445	7,031,639	14,001,813	158.3%
Lifationa IVA/b Cavinga							
Lifetime kWh Savings LU		11 462 200	E 012 002	12.070.000	067 000	10 000 711	1E7 C0/
		11,462,209	5,012,993	12,079,909	967,809	18,060,711	157.6%
NHEC		9,696,768	4,104,448	3,724,177	9,483,263	17,311,888	178.5%
PSNH		79,998,356	34,993,456	16,143,752	30,773,529	81,910,737	102.4%
Unitil		14,075,640	16,219,239	0	0	16,219,239	115.2%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas	Tatal	<u>0</u>	3,024	<u>0</u>	<u>0</u>	3,024	<u>0.0%</u>
	Total	115,232,973	60,333,160	31,947,838	41,224,600	133,505,598	115.9%
Annual MMBTU Savin	ngs						
LU	-	585	0	0	0	0	0.0%
NHEC		0	0	0	0	0	0.0%
PSNH		3,397	665	286	2,456	3,407	100.3%
Unitil		Ô	0	0	0	0	0.0%
LU Gas		19,897	11,788	30,866	0	42,654	214.4%
Unitil Gas		<u>5,053</u>	<u>647</u>	<u>0</u>	<u>0</u>	<u>647</u>	<u>12.8%</u>
	Total	28,932	1 3,10 1	31 <u>,</u> 152	2, 4 56	46,709	161.4%
LED Lighting Ser							
Lifetime MMBTU Savi	ngs						
LU		7,869	0	0	0	0	0.0%
NHEC		0	0	0	0	0	0.0%
PSNH		72,016	14,641	0	47,483	62,124	86.3%
Unitil		0	0	0	0	0	0.0%
LU Gas		355,931	139,580	416,452	0	556,032	156.2%
Unitil Gas		133,704	<u>11,349</u>	<u>0</u>	<u>0</u>	<u>11,349</u>	<u>8.5%</u>
	Total	569,520	165,570	416,452	47,483	629,505	110.5%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have a signed off on the audit and the job is being scheduled. Prospective = An audit has been done, awaiting customer decision/signature.

nhsaves@work		Budget Goal			/30/2014		Percent of
Large Business R	etrofit	(2014)	Actual	In Process	Prospective	Total	Budget/Goal
Drogram Evnanca	o (¢)						
Program Expense LU	S (4)	\$693,568	\$130,365	\$245,152	\$0	\$375,517	54.1%
NHEC		\$126,799	\$88,806	\$84,467	\$11,150	\$373,317 \$184,422	145.4%
PSNH		\$5,030,637	\$1,665,095	\$2,139,882	\$1,203,375	\$5,008,352	99.6%
Unitil		\$724,702	\$358,935	\$0	\$0	\$358,935	49.5%
LU Gas		\$1,394,458	\$688,339	\$325,366	\$ 0	\$1,013,704	72.7%
Unitil Gas		\$304,000	\$45,559	<u>\$0</u>	<u>\$0</u>	\$45,55 <u>9</u>	15.0%
	Total	\$8,274,164	\$2,977,100	\$2,7 94 ,866	\$1,2 14 ,525	\$ 6,986,49 1	84.4%
Program Participa	tion		_	_	_		
LU		85	9	5	0	14	16.5%
NHEC		18	14	6	9	29	161.1%
PSNH		361	78 7	143	79	300	83.1%
Unitil		25	7	0	0	7	28.0%
LU Gas		188	18	20	0	38	20.2%
Unitil Gas	Total	<u>13</u> 690	<u>0</u> 126	<u>0</u> 174	<u>0</u> 88	<u>0</u> 388	<u>0.0%</u> 56.2%
	TOLAI	090	120	174	00	300	30.2%
Annual kWh Savir	ngs						
LU	J	1,607,366	1,022,142	1,423,317	0	2,445,459	152.1%
NHEC		918,003	299,442	934,802	56,083	1,290,327	140.6%
PSNH		17,966,636	6,622,145	13,452,441	6,009,364	26,083,950	145.2%
Unitil		2,201,957	1,218,847	0	0	1,218,847	55.4%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	22,693,962	9,162,576	15,810,559	6,065,447	31,038,583	136.8%
Lifetime kWH Sav	inac						
LU LU	irigs	21,519,008	14,256,821	18,516,018	0	32,772,839	152.3%
NHEC		11,934,041	3,838,808	7,224,432	7,953,515	19,016,755	159.3%
PSNH		239,223,246	98,039,241	196,888,194		380,515,521	159.1%
Unitil		30,549,034	17,860,238	0	03,300,000	17,860,238	58.5%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		0	0	0	0	<u>0</u>	0.0%
	Total	303,225,329	_	222,628,644	93,541,601	450,1 6 5,353	148.5%
Annual MMBTU S	avings		_	_	_	_	6
LU		675	0	0	0	0	0.0%
NHEC		0	0	0	0	0	0.0%
PSNH		3,213	3,338	165	2,205	5,708	177.6%
Unitil		-494 20.020	0	0	0	0	0.0%
LU Gas		39,920	18,781	30,866	0	49,647	124.4%
Unitil Gas	Total	<u>22,349</u> 65,663	<u>0</u> 22,119	<u>0</u> 31,031	<u>0</u> 2,205	<u>0</u> 55,355	<u>0.0%</u> 84.3%
	i Jiai	05,005	22,113	31,031	2,200	JJ,JJJ	U4.J /0
Lifetime MMBTU S	Savings	3					
LU	3-	9,349	0	0	0	0	0.0%
NHEC		0	0	0	0	0	0.0%
PSNH		80,129	22,929	4,934	26,436	54,299	67.8%
Unitil		-7,407	0	0	0	0	0.0%
LU Gas		607,669	258,805	187,753	0	446,557	73.5%
Unitil Gas		<u>387,175</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	Total	1,076,915	281,734	192,687	26,436	500,857	46.5%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

nh <u>saves@work</u>		Budget Goal			/30/2014		Percent of
New Municipal Prog.		(2014)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses ((ው)						
LU	(Φ)	\$167,337	\$3,469	\$72,984	\$0	\$76,453	45.7%
NHEC		\$107,337 \$157,407	\$3,409 \$14,339	\$72,964 \$55,093	\$26,903	\$76,433 \$96,335	61.2%
PSNH		\$1,454,508	\$297,864	\$187,051	\$20,903 \$571,782	\$1,056,697	72.6%
Unitil		\$220,748	\$64,983	\$107,031	\$071,702 \$0	\$64,983	29.4%
LU Gas		\$220,748	\$04,903 \$0	\$0 \$0	\$0 \$0	\$04,983 \$0	0.0%
Unitil Gas		\$0 <u>\$0</u>	\$0 <u>\$0</u>	\$0 <u>\$0</u>	\$0 <u>\$0</u>	\$0 <u>\$0</u>	0.0% 0.0%
	otal	\$2,000,000	\$380,656	$\frac{50}{315,128}$	\$598,685	\$1,2 9 4,469	64.7%
	Otai	\$2,000,000	\$300,030	φ313,120	φ 390,003	φ1,294,409	04.7 /6
Program Participatio	n						
LŬ		24	1	12	0	13	54.2%
NHEC		28	3	13	9	25	89.3%
PSNH		383	25	22	43	90	23.5%
Unitil		24	4	0	0	4	16.7%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
	otal	4 5 9	<u>-</u> 33	<u>-</u> 47	<u>-</u> 52	1 <mark>3</mark> 2	28.8%
Annual kWh Savings	S						
LU		357,323	0	246,315	0	246,315	68.9%
NHEC		367,268	14,687	144,486	59,053	218,226	59.4%
PSNH		3,474,828	881,379	775,614	1,515,972	3,172,964	91.3%
Unitil		444,085	126,612	0	0	126,612	28.5%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
To	otal	4,643,504	1,022,678	1,166,415	1,575,025	3,764,118	81.1%
Lifetime a LAMILL Consider							
Lifetime kWH Saving	gs	4 000 000	0	0.000.007	0	0.000.007	00.00/
LU		4,826,269	0	3,202,097	0	3,202,097	66.3%
NHEC		4,774,486	190,931	1,907,658	767,685	2,866,275	60.0%
PSNH		44,373,514	11,638,627	10,241,992	20,018,438	41,899,057	94.4%
Unitil		5,770,953	1,859,030	0	0	1,859,030	32.2%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas	- 4 - 1	0	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
	otal	59,745,222	13,688,588	15,351,747	20,786,124	49,826,459	83.4%
Annual MMBTU Sav	rinas						
LU	9-	444	190	0	0	190	42.7%
NHEC		14	0	0	0	0	0.0%
PSNH		2,276	16	0	0	16	0.7%
Unitil		393	0	0	0	0	0.0%
LU Gas		0	Ö	Ö	0	Ö	0.0%
Unitil Gas		0	0	<u>0</u>	<u>0</u>	0	0.0%
	otal	3, 1 27	<u>20</u> 6	0	0	2 <u>0</u> 6	6.6%
Lifetime MMBTU Sav	vings						
LU		9,640	2,843	0	0	2,843	29.5%
NHEC		352	0	0	0	0	0.0%
PSNH		48,011	290	0	0	290	0.6%
Unitil		8,414	0	0	0	0	0.0%
LU Gas		0	0	0	0	0	0.0%
Unitil Gas		<u>O</u>	<u>0</u>	<u>0</u> 0	<u>0</u>	<u>0</u>	<u>0.0%</u>
To	otal	66,417	3,132	0	0	3,132	4.7%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

	Utility Specific	Budget Goal		Thru 6	/30/2014		Percent of
	Programs	(2014)	Actual	In Process	Prospective	Total	Budget/Goal
Program	Expenses (\$)						
LU	Educational Programs	\$16,328	\$548	\$0	\$0	\$548	3.4%
NHEC	Educational Programs	\$34,242	\$7,168	\$0	\$0	\$7,168	20.9%
PSNH	Educational Programs	\$224,516	\$56,588	\$16,887	\$129,500	\$202,975	90.4%
Unitil	Educational Programs	\$70,600	\$7,441	\$0	\$0	\$7,441	10.5%
LU Gas	Educational Programs	\$32,314	\$5,216	\$0	\$0	\$5,216	16.1%
Unitil Ga	s Educational Programs	\$16,000	\$2,396	<u>\$0</u>	<u>\$0</u>	\$2,396	<u>15.0%</u>
	Total	\$394,000	\$79,357	\$1 6,8 87	\$12 9, 500	\$225,744	57.3%

Notes

1. NH Energy Code (IECC2009) and Beyond Code Workshops (Residential & Business)

Sep 30: Commercial Energy Code Training, HL Turner Building, Concord

Oct 28: Residential Energy Code Training, Woodstock Station, North Woodstock

Nov 19: Residential Energy Code Training, Rodgers Memorial Library, Hudson

Dec 4: Commercial Energy Code Training, Schiller Station, Portsmouth

See www.nhenergycode.com

2. Residential Energy Efficiency Programs

Jan 28: NH Home Builders on utility residential programs with an emphasis on ENERGY STAR Homes

May 3: Energy Star Open House in Claremont, NH

http://www.psnh.com/NewsEvents/Seminars.aspx

Jun 5: HVAC Design Step 3: Duct Design, All Day

https://www1.gotomeeting.com/register/608618081

Jun 10: Leveraging ENERGY STAR through Social Media, 12-12:45

Jun 19: Stepping up from HERS Index to ENERGY STAR, 12-12:45

Jun 25: Air Sealing Done Right, 12-12:45

https://www1.gotomeeting.com/register/833101712

https://www1.gotomeeting.com/register/336928168

Button Up NH Home Weatherization Workshops

Jan 23: Durham Feb 25: Salem Mar 26: Manchester Apr 10: Dummer Apr 30: Rochester Jan 25: Keene Feb 27: Warn∈Mar 27: Bristol Apr 16: Twin Mountain Sep 17: Concord

Building Operator Certification (Laconia w/ LRCC)

May 23: Energy Management Planning

Feb 19: Plainfield Mar 25: New LcApr 9: Manchester at PSNI Apr 29: Conway

http://myenergyplan.net/buttonup/

3. Commercial Energy Auditing / BOC Classes, Aug-Dec 2014. Commercial Energy Auditing (Manchester) But

Apr 15 & 16: Intro to Energy Audits

Apr 30: Lighting

May 1: Tools of the Trade

May 20: HVAC

May 21: Building Shell

Jun 4: Final Audit Presentations by Attendees

See https://www.psnh.com/NewsEvents/Seminars.aspx

Feb 14: Building Operations and Systems

Feb 28: Building Energy Conservation

Mar 14: Lighting Theory and Efficiency

Mar 28: HVAC Controls and Operation I

Apr 11: HVAC Controls and Operation II

Apr 25: Indoor Air Quality Theory and Techniques

May 9: Electrical Systems and Distribution

4. Commercial, Industrial & Municipal Seminars - Fall Series

See http://www.lrcc.edu/efficiency-training/calendar

Apr 23: Energy Efficiency: The Untapped Profit Center, Bedford Village Inn, Bedford

Sep 23: LED's - The Time is Now, The Radisson, Manchester

Oct 6 - 10: Certified Energy Manager Class, Energy Park, Manchester

TBD: HVAC Contractor Energy Star Certification

See https://www.psnh.com/NewsEvents/Seminars.aspx

5. K-12 Education Programs [Wilson Education Programs, APT's Lights for Learning]

being scheduled

	Utility Specific	Budget Goal		Thru C	/30/2014		Percent of
	· ·	_	Actual			Total	
	Programs	(2014)	Actual	in Process	Prospective	lotai	Budget/Goal
Program	Expenses (\$)						
J. 1. J							
LU	Company Specific Pgms / FCM V	\$15,000	\$17,509	\$0	\$0	\$17,509	116.7%
NHEC	Smart Start Program	\$10,272	\$1,432	\$0	\$0	\$1,432	13.9%
NHEC	High Efficiency Heat Pump Pgm	\$53,554	\$691	\$13,500	\$4,500	\$18,691	34.9%
PSNH	Smart Start Program	\$45,000	\$19,616	\$16,097	\$9,287	\$45,000	100.0%
PSNH	ES Homes - Geothermal	\$302,239	\$83,347	\$220,395	\$0	\$303,742	100.5%
PSNH	Customer Engagement Program	\$226,839	\$75,280	\$58,000	\$10,000	\$143,280	63.2%
PSNH	C&I Customer Partnerships	\$20,560	\$9,287	\$0	\$10,800	\$20,087	97.7%
PSNH	C&I RFP Program	\$551,010	\$60,732	\$380,450	\$83,517	\$524,699	95.2%
LU Gas	Building Practices & Demo	\$193,500	\$143,126	\$0	\$0	\$143,126	74.0%
Unitil Gas	Building Practices & Demo	\$17,000	\$0	<u>\$0</u>	<u>\$0</u>	\$0	0.0%
	Total	\$1,434,974	\$411,0 20	\$688,442	\$118,1 04	\$1,217,5 66	84.8%
Program	Participation						
LU	Company Specific Pgms / FCM W	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	Ö	Ö	Ö	Ö	0.0%
NHEC	High Efficiency Heat Pump Pgm	6	0	2	2	4	66.7%
PSNH	Smart Start Program	0	19	26	15	60	0.0%
PSNH	ES Homes - Geothermal	42	14	37	0	51	120.6%
PSNH	Customer Engagement Program	25,000	25,000	0	0	25,000	100.0%
PSNH	C&I Customer Partnerships	6	1	0	3	4	66.7%
PSNH	C&I RFP Program	14	0	13	2	15	105.0%
LU Gas	Building Practices & Demo	0	0	0	0	0	0.0%
	Building Practices & Demo	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.0%
Ornai Gas	Total	<u>5</u> 25,069	25,034	<u>∨</u> 78	<u>≃</u> 22	25,134	100.3%
_	Savings (Lifetime kWh)						
LU	Company Specific Pgms / FCM V	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	0	0	0	0	0.0%
NHEC	High Efficiency Heat Pump Pgm	3,846,223	0	400,060	511,755	911,815	23.7%
PSNH	Smart Start Program	0	0	0	0	0	0.0%
PSNH	ES Homes - Geothermal	11,830,206	4,529,450	11,970,689	0	16,500,139	139.5%
PSNH	Customer Engagement Program	1,896,000	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0	0	0	0	0.0%
PSNH	C&I RFP Program	28,086,342	0	33,384,807	10,509,930	43,894,737	156.3%
LU Gas	Building Practices & Demo	0	0	0	0	0	0.0%
Unitil Gas	Building Practices & Demo	0	0	0	0	<u>0</u>	0.0%
•	Total	45,658,771	4,529,450	45,755,556	11,021,685	61,306,691	134.3%

NH Core Energy Efficiency Programs NHPUC Docket No. DE 12-262 NH CO2 <u>Annual</u> Emission Reductions

TOTAL CORE Energy Efficiency Program Results (SBC + 2014 EEF/RGGI Funds) NH CORE Energy Efficiency Programs January 1 - June 30, 2014 Reporting Period

Reductions from	Enter Reductions in Units shown in next Column (Annual MMBtu savings)	Units	CO2 Emission Factors in lbs/unit	Estimated CO2 Emission Reductions in pounds (lbs.)	Estimated CO2 Emission Reductions in Metric Tons
Electricity	22,194	MWH	1,087	24,125,143	10,941
Natural Gas	44,308	MMBtu	117.1	5,188,505	2,353
Distillate Fuel Oil (#1, 2 & 4)	15,312	MMBtu	161.4	2,471,294	1,121
Residual Fuel Oil (#5 & 6)	0	MMBtu	173	0	0
Kerosene	1,759	MMBtu	159.5	280,494	127
LPG	0	MMBtu	139	0	0
Propane	10,334	MMBtu	139.2	1,438,455	652
Wood or Wood Pellet	3,049	MMBtu		0	0
Other	0	MMBtu			
				TOTAL	15,195

Electric Line Loss 1.08

Source of CO2 Emission Factors in lbs/unit: http://www.eia.gov/electricity/annual/html/epa_a_03.html

NH Core Energy Efficiency Programs NHPUC Docket No. DE 12-262 NH CO2 <u>Lifetime</u> Emission Reductions

TOTAL CORE Energy Efficiency Program Results (SBC + 2014 EEF/RGGI Funds) NH CORE Energy Efficiency Programs
January 1 - June 30, 2014 Reporting Period

	Method # 2, using MWH & MMBtu (million Btus)											
Reductions from	Enter Reductions in Units shown in next Column (Annual MMBtu savings)	Units	CO2 Emission Factors in lbs/unit	Estimated CO2 Emission Reductions in pounds (lbs.)	Estimated CO2 Emission Reductions in Metric Tons							
Electricity	837,506	MWH	1,087	910,368,766	412,866							
Natural Gas	1,339,086	MMBtu	117.1	156,806,941	71,114							
Distillate Fuel Oil (#1, 2 & 4)	306,778	MMBtu	161.4	49,513,889	22,455							
Residual Fuel Oil (#5 & 6)	0	MMBtu	173	0	0							
Kerosene	35,130	MMBtu	159.5	5,603,187	2,541							
LPG	0	MMBtu	139	0	0							
Propane	182,123	MMBtu	139.2	25,351,569	11,497							
Wood or Wood Pellet	58,457	MMBtu		0	0							
Other	0	MMBtu										
	-	•	-	TOTAL	520,474							

Electric Line Loss 1.08

Source of CO2 Emission Factors in lbs/unit: http://www.eia.gov/electricity/annual/html/epa_a_03.html

NEW HAMPSHIRE CORE ENERGY EFFICIENCY PROGRAMS NHPUC Docket No. DE 12-262 Attachment H (2014) Page 1 of 4

Allocation Between System Benefit Charge and Energy Efficiency Fund As filed with the NHPUC on December 3, 2013

Program Allocation Summary

Program	RGGI	SBC	TOTAL
HEA ¹			
LU-Electric	20.9013%	79.0987%	100.0000%
NHEC	19.9803%	80.0197%	100.0000%
PSNH	20.7434%	79.2566%	100.0000%
Unitil	18.6076%	81.3924%	100.0000%
Municipal			
LU-Electric	100.0000%	0.0000%	100.0000%
NHEC	100.0000%	0.0000%	100.0000%
PSNH	100.0000%	0.0000%	100.0000%
Unitil	100.0000%	0.0000%	100.0000%
All Other Programs			
LU-Electric	12.9019%	87.0981%	100.0000%
NHEC	11.6483%	88.3517%	100.0000%
PSNH	12.6431%	87.3569%	100.0000%
Unitil	10.3936%	89.6064%	100.0000%

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Attachment H (2014)
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January - June, 2014 New Hampshire CORE Energy Efficiency Actual Expenditures- 2014

	LU E	lectric	NH	HEC	PS	SNH	UN	ITIL	TOTALS		
PROGRAMS											
ENERGY STAR Homes											
Number of Homes / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	1 \$6,018	115 0	2 \$28,603	309,298 0	32 \$268,098	1,444,658 38,721	11 \$50,287	773,136 11,138	46 \$353,006	2,527,207 49,859	
ENERGY STAR Lighting											
Number of Units / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	4,049 \$70,981	2,648,625 0	16,715 \$124,226	4,496,777 0	167,124 \$1,125,522	42,614,684 0	14,262 \$111,095	3,916,088 0	202,150 \$1,431,824	53,676,174 0	
ENERGY STAR Appliances											
Number of Rebates / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	323 \$35,195	630,945 698	1,026 \$162,935	1,929,850 27,965	7,123 \$1,021,463	13,691,462 141,745	705 \$101,260	1,655,876 9,417	9,177 \$1,320,854	17,908,133 179,825	
Home Performance w/ENERGY STAR											
Number of Rebates / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	37 \$84,503	659,240 20,933	20 \$83,325	311,923 8,079	274 \$981,922	6,278,253 160,768	34 \$131,009	608,747 24,170	365 \$1,280,759	7,858,163 213,950	
Home Energy Assistance											
Number of Units / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	11 \$110,484	521,257 1,425	30 \$302,047	628,929 19,396	250 \$1,459,128	4,355,289 116,825	13 \$142,820	204,144 9,109	304 \$2,014,479	5,709,619 146,755	
Large Business Energy Solutions											
Number of Participants / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	9 \$130,365	14,256,821 0	14 \$88,806	3,838,808 0	78 \$1,665,095	98,039,241 22,929	7 \$358,935	17,860,238 0	108 \$2,243,202	133,995,108 22,929	
Small Business Energy Solutions											
Number of Participants / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	25 \$99,088	5,012,993 0	48 \$155,089	4,104,448 0	157 \$1,108,910	34,993,456 14,641	66 \$312,429	16,219,239 0	296 \$1,675,516	60,330,136 14,641	
Municipal Program											
Number of Participants / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	1 \$3,469	0 2,843	3 \$14,339	190,931 0	25 \$297,864	11,638,627 290	4 \$64,983	1,859,030 0	33 \$380,656	13,688,588 3,132	
Educational Programs											
Actual \$ Spent	\$548		\$7,168		\$56,588		\$7,441		\$71,745		
Company Specific Programs / ISO-NE FCM Work											
Number of Participants / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	0 \$17,509	0 0	0 \$14,663	0 0	25,015 \$295,824	4,529,450 0	0 \$5,015	0	25,015 \$333,012	4,529,450 0	
Smart Start (NHEC/PSNH), RGGI RLF (UES)											
Actual \$ Spent			\$1,432		\$19,616		\$121,263		\$142,311		
Total SBC & RGGI Spent Through June 30, 2014	\$558,161		\$982,632		\$8,300,031		\$1,406,538		\$11,247,362		

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New Hampshire CORE Energy Efficiency Actual Expenditures - SBC January 1, 2014 - June 30, 2014

PROGRAMS	LU Electric		NH	NHEC		SNH	UN	ITIL	TOTALS	
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	1	100	2	273,270	28	1,262,009	10	692,779	40	2,228,158
Actual \$ Spent / Lifetime MMBTU Savings	\$5,242	0	\$25,271	0	\$234,202	33,825	\$45,061	9,980	\$309,776	43,806
ENERGY STAR Lighting										
Number of Units / Lifetime kWh Savings	3,527	2,306,903	14,768	3,972,980	145,994	37,226,880	12,780	3,509,066	177,069	47,015,829
Actual \$ Spent / Lifetime MMBTU Savings	\$61,823	0	\$109,756	0	\$983,221	0	\$99,548	0	\$1,254,349	0
ENERGY STAR Appliances										
Number of Rebates / Lifetime kWh Savings	281	549,541	906	1,705,056	6,222	11,960,441	632	1,483,771	8,042	15,698,809
Actual \$ Spent / Lifetime MMBTU Savings	\$30,654	608	\$143,956	24,707	\$892,319	123,824	\$90,736	8,438	\$1,157,665	157,578
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	32	574,186	18	275,589	239	5,484,489	30	545,476	320	6,879,741
Actual \$ Spent / Lifetime MMBTU Savings	\$73,600	0	\$73,619	7,138	\$857,777	140,442	\$117,393	21,657	\$1,122,389	169,238
Home Energy Assistance ¹										
Number of Units / Lifetime kWh Savings	9	412,308	24	503,267	198	3,451,855	11	166,158	241	4,533,587
Actual \$ Spent / Lifetime MMBTU Savings	\$87,392	1,127	\$241,697	15,521	\$1,156,455	92,592	\$116,244	7,414	\$1,601,789	116,653
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	8	12,417,425	12	3,391,653	68	85,644,073	6	16,003,917	95	117,457,068
Actual \$ Spent / Lifetime MMBTU Savings	\$113,546	0	\$78,461	0	\$1,454,576	20,030	\$321,629	0	\$1,968,212	20,030
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	22	4,366,223	42	3,626,350	137	30,569,209	59	14,533,477	260	53,095,260
Actual \$ Spent / Lifetime MMBTU Savings	\$86,304	0	\$137,024	0	\$968,710	12,790	\$279,956	0	\$1,471,994	12,790
Educational Programs										
Actual \$ Spent	\$477		\$6,333		\$49,434		\$6,668		\$62,911	
Company Specific Programs / ISO-NE FCM Work										
Number of Participants / Lifetime kWh Savings	0	0	0	0	21,852	3,956,789			21,852	3,956,789
Actual \$ Spent / Lifetime MMBTU Savings	\$15,250	0	\$12,955		\$258,423		\$4,494		\$291,122	0
Smart Start (NHEC/PSNH), Res. Financing (UES)										
Actual \$ Spent			\$1,265		\$17,136		\$108,659		\$127,060	
Total SBC Spent Through June 30, 2014	\$474,288		\$830,337		\$6,872,254		\$1,190,387		\$9,367,267	

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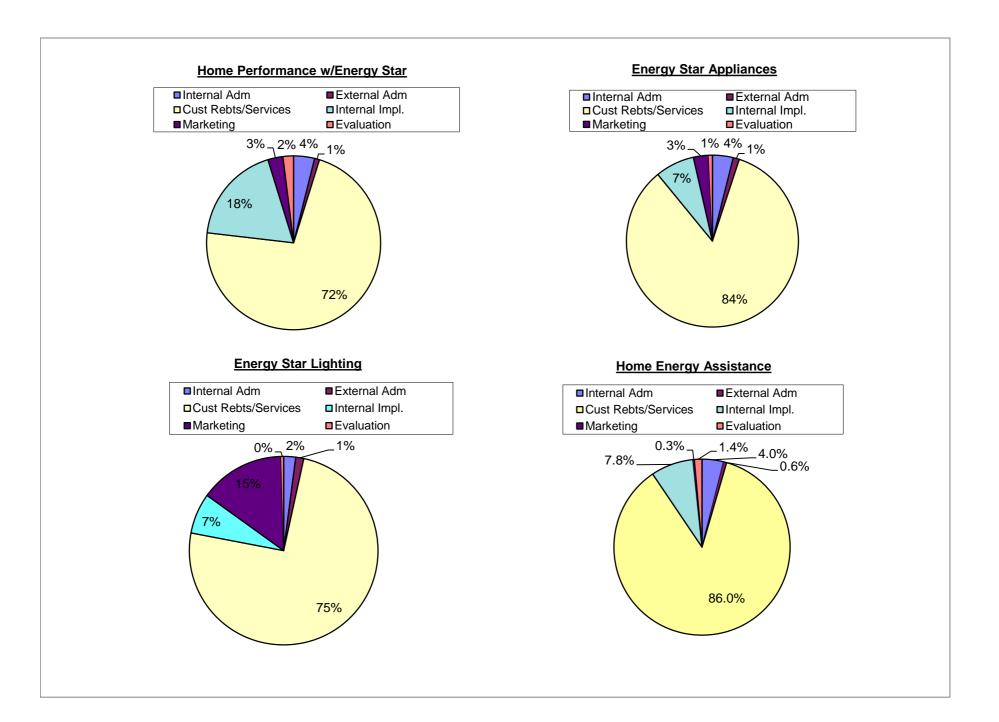
New Hampshire CORE Energy Efficiency Actual Expenditures -RGGI January 1, 2014 - June 30, 2014

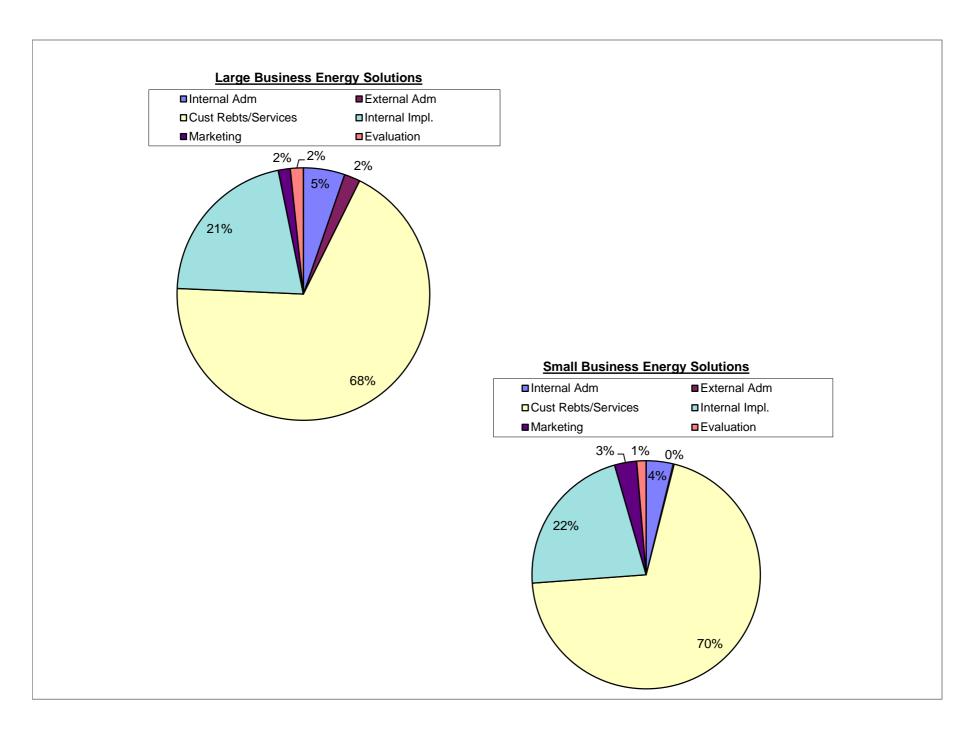
	LU Electric		NF	IEC	PS	SNH	UN	NITIL	TOTALS		
PROGRAMS											
ENERGY STAR Homes											
Number of Homes / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	0 \$776	15 0	0 \$3,332	36,028 0	4 \$33,896	182,649 4,896	1 \$5,227	80,357 1,158	6 \$43,231	299,049 6,053	
ENERGY STAR Lighting											
Number of Units / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	522 \$9,158	341,723 0	1,947 \$14,470	523,797 0	21,130 \$142,301	5,387,805 0	1,482 \$11,547	407,023 0	25,081 \$177,475	6,660,348 0	
ENERGY STAR Appliances											
Number of Rebates / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	42 \$4,541	81,404 90	120 \$18,979	224,794 3,257	901 \$129,144	1,731,021 17,921	73 \$10,525	172,105 979	1,135 \$163,189	2,209,325 22,247	
Home Performance w/ENERGY STAR											
Number of Rebates / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	5 \$10,902	85,054 0	2 \$9,706	36,334 941	35 \$124,145	793,764 20,326	4 \$13,617	63,271 2,512	45 \$158,370	978,423 23,779	
Home Energy Assistance ¹											
Number of Units / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	2 \$23,093	108,949 298	6 \$60,350	125,662 3,875	52 \$302,673	903,434 24,234	2 \$26,575	37,986 1,695	63 \$412,690	1,176,032 30,102	
Large Business Energy Solutions											
Number of Participants / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	1 \$16,820	1,839,400 0	2 \$10,344	447,155 0	10 \$210,519	12,395,172 2,899	1 \$37,306	1,856,325 0	13 \$274,989	16,538,051 2,899	
Small Business Energy Solutions											
Number of Participants / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	3 \$12,784	646,771 0	6 \$18,065	478,098 0	20 \$140,200	4,424,248 1,851	7 \$32,473	1,685,766 0	36 \$203,522	7,234,882 1,851	
New Municipal Program											
Number of Participants / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings	1 \$3,469	0 2,843	3 \$14,339	190,931 0	25 \$297,864	11,638,627 290	4 \$64,983	1,859,030 0	33 \$380,656	13,688,588 3,132	
Educational Programs											
Actual \$ Spent	\$71		\$835		\$7,154		\$773		\$8,833		
Company Specific Programs / ISO-NE FCM Work											
Number of Participants / Lifetime kWh Savings Actual \$ Spent / Lifetime MMBTU Savings 0	0 \$2,259	0 0	0 \$1,708	0	3,163 \$37,401	572,662 0	0 \$521	0 0	3,163 \$41,890	572,662 0	
Smart Start (NHEC/PSNH), Res. Financing (UES)											
Actual \$ Spent	\$0		\$167		\$2,480		\$12,604		\$15,250		
Total RGGI Spent Through June 30, 2014	\$83,873		\$152,295		\$1,427,778		\$216,151		\$1,880,097		

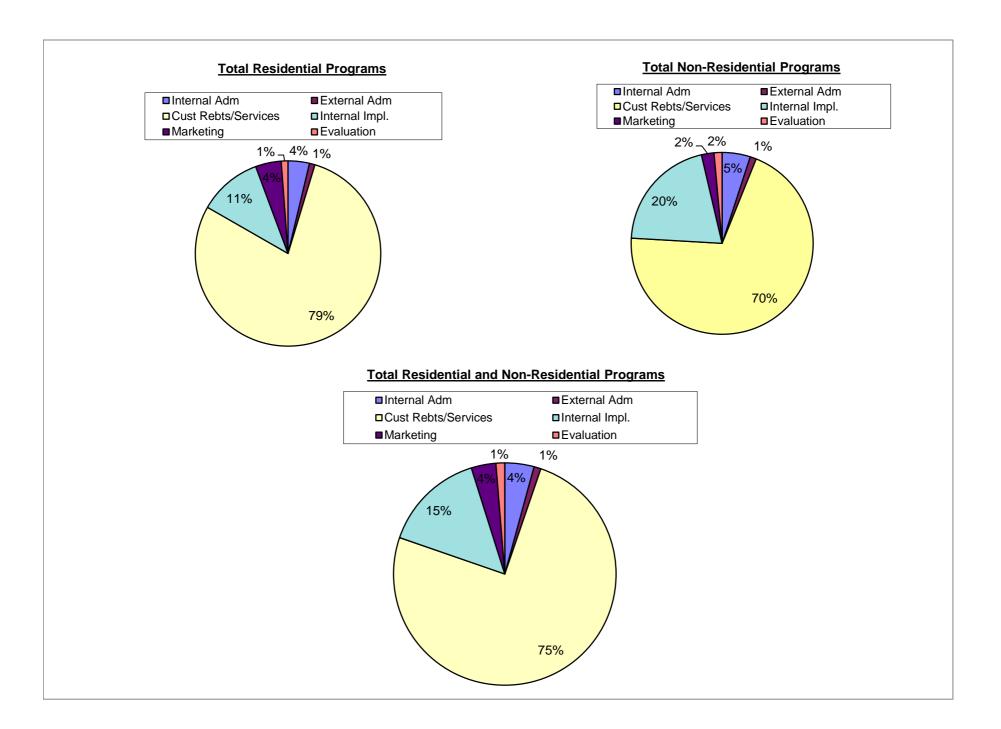
Jan - June 2014 **NH CORE Energy Efficiency Program - 2014 Expenditures**

N						(see Note 1)	
	Internal Adm	External Adm	Cust Rebts/Services	Internal Impl.	<u>Marketing</u>	Evaluation	<u>Total</u>
ENERGY STAR Homes	\$ 24,307	\$ 534	\$ 225,555	\$ 89,322		\$ 5,874	\$ 353,006
Liberty Utilities	1,154	-	2,152	1,534	602	575	6,018
NHEC PSNH	1,200 17,174	110 -	11,642 178,552	15,289 62,726	194 4,863	167 4,783	28,603 268,098
Unitil	4,778	424	33,209	9,772	1,756	349	50,287
Critin	4,770	727	00,200	0,112	1,700	040	00,207
	Internal Adm	External Adm	Cust Rebts/Services	Internal Impl.	Marketing	Evaluation	<u>Total</u>
Home Performance w/Energy Star	\$ 49,858	\$ 11,878	\$ 922,421	\$ 235,561	\$ 35,822	\$ 25,220	\$ 1,280,759
Liberty Utilities	257	-	69,284	13,458	355	1,150	84,503
NHEC	3,800	1,595	47,141	28,593	614	1,581	83,325
PSNH	38,577	56	720,014	169,879	31,256	22,140	981,922
Unitil	7,224	10,227	85,982	23,631	3,597	349	131,009
	Internal Adm	External Adm	Cust Rebts/Services	Internal Impl.	Marketing	Evaluation	<u>Total</u>
Energy Star Appliances	\$ 51,451	\$ 15,367	\$ 1,109,742			\$ 9,291	\$ 1,320,854
Liberty Utilities	1,888	-	21,200	5,087	5,298	1,722	35,195
NHEC	8,318	763	125,655	24,174	2,871	1,155	162,935
PSNH	33,441	-	910,339	47,576	·	5,884	1,021,463
Unitil	7,804	14,604	52,548	20,430	5,343	530	101,260
	Internal Adm	External Adm	Cust Dahta/Samiasa	Internal Impl	Mouleoting	Evaluation	Total
Home Energy Assistance	Internal Adm \$ 79,700	<u>External Adm</u> \$ 11,320	\$ 1,733,142	Internal Impl. \$ 157,034	Marketing \$ 5,144	<u>Evaluation</u> \$ 28,139	Total \$ 2,014,479
Liberty Utilities	1,183	Ψ 11,520	99,414	6,809	212	2,867	110,484
NHEC	15,524	1,753	237,853	41,198	2,509	3,209	302,047
PSNH	50,511	-	1,309,136	77,233	970	21,278	1,459,128
Unitil	12,482	9,567	86,739	31,795	1,453	785	142,820
	Internal Adm	External Adm	Cust Rebts/Services	Internal Impl.	Marketing	<u>Evaluation</u>	<u>Total</u>
ENERGY STAR Lighting	\$ 29,441	\$ 19,650	\$ 1,067,946				\$ 1,431,824
Liberty Utilities	220	-	51,298	1,602	16,716	1,146	70,981
NHEC	6,141	563	86,902	26,043	3,726	853	124,226
PSNH Unitil	16,366 6,715	19,087	871,892 57,854	52,901 18,586	180,459 8,461	3,905 392	1,125,522 111,095
Ontil	0,7 10	13,007	37,004	10,300	0,401	332	111,055
	Internal Adm	External Adm	Cust Rebts/Services	Internal Impl.	Marketing	<u>Evaluation</u>	<u>Total</u>
Other Residential Programs	\$ 9,910	\$ 3,933	\$ 103,476	\$ 46,992	\$ 3	\$ 2,013	\$ 166,327
Liberty Utilities	-	-	-	-	-	-	-
NHEC	19	2	0	664	3	3	691
PSNH	9,429	-	103,476	43,712	-	2,010	158,627
			100,110	·		_, -, -	
Unitil (Home Energy Suite)	462	3,931	-	2,616	-	-	7,009
Unitil (Home Energy Suite)		3,931 External Adm	Cust Rebts/Services	·	- <u>Marketing</u>	Evaluation	7,009 <u>Total</u>
Unitil (Home Energy Suite) <u>Total Residential Programs</u>	462	·	-	2,616	- <u>Marketing</u> \$295,480	-	
, ,	462 Internal Adm	External Adm	Cust Rebts/Services	2,616		- Evaluation	Total
, ,	462 Internal Adm \$244,667	External Adm \$62,682	Cust Rebts/Services \$5,162,282	2,616 Internal Impl. \$725,306	\$295,480	Evaluation \$76,831	<u>Total</u> \$6,567,249
Total Residential Programs	462 Internal Adm \$244,667 Internal Adm	External Adm \$62,682 External Adm	Cust Rebts/Services \$5,162,282 Cust Rebts/Services	2,616 Internal Impl. \$725,306 Internal Impl.	\$295,480 Marketing	Evaluation \$76,831 Evaluation	<u>Total</u> \$6,567,249 <u>Total</u>
Total Residential Programs Large Business Energy Solutions	462 Internal Adm \$244,667 Internal Adm \$ 118,741	External Adm \$62,682	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132	\$295,480 Marketing \$ 34,300	Evaluation \$76,831 Evaluation \$ 37,425	Total \$6,567,249 Total \$ 2,243,201
Total Residential Programs	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443	External Adm \$62,682 External Adm \$ 45,647	Cust Rebts/Services \$5,162,282 Cust Rebts/Services	2,616 Internal Impl. \$725,306 Internal Impl.	\$295,480 Marketing	Evaluation \$76,831 Evaluation	Total \$6,567,249 Total \$ 2,243,201 130,365
Total Residential Programs Large Business Energy Solutions Liberty Utilities	462 Internal Adm \$244,667 Internal Adm \$ 118,741	External Adm \$62,682 External Adm \$ 45,647	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622	\$295,480 Marketing \$ 34,300 10,484	Evaluation \$76,831 Evaluation \$ 37,425 5,737	Total \$6,567,249 Total \$ 2,243,201
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443 4,260	External Adm \$62,682 External Adm \$ 45,647	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910	\$295,480 Marketing \$ 34,300 10,484 952	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443 4,260 93,950 15,088	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746	\$295,480 Marketing \$ 34,300 10,484 952 16,859 6,004	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443 4,260 93,950 15,088 Internal Adm	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl.	\$295,480 Marketing \$ 34,300	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil	## 118,741 118,741	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921	2,616 Internal Impl. \$725,306 Internal Impl. \$ 473,132	\$295,480 Marketing \$ 34,300	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443 4,260 93,950 15,088 Internal Adm \$ 63,712 3,217	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 -	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473	2,616 Internal Impl. \$725,306 Internal Impl. \$ 473,132	\$295,480 Marketing \$ 34,300 10,484 952 16,859 6,004 Marketing \$ 52,352 16,425	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443 4,260 93,950 15,088 Internal Adm \$ 63,712 3,217 6,891	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676	2,616 Internal Impl. \$725,306 Internal Impl. \$ 473,132	\$295,480 Marketing \$ 34,300 10,484 952 16,859 6,004 Marketing \$ 52,352 16,425 1,541	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443 4,260 93,950 15,088 Internal Adm \$ 63,712 3,217 6,891 42,698	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 -	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182	2,616 Internal Impl. \$725,306 Internal Impl. \$ 473,132 39,622 19,910 377,854 35,746 Internal Impl. \$ 363,654 9,924 54,817 273,884	\$295,480 Marketing \$ 34,300 10,484 952 16,859 6,004 Marketing \$ 52,352 16,425 1,541 32,426	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443 4,260 93,950 15,088 Internal Adm \$ 63,712 3,217 6,891	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 -	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676	2,616 Internal Impl. \$725,306 Internal Impl. \$ 473,132	\$295,480 Marketing \$ 34,300 10,484 952 16,859 6,004 Marketing \$ 52,352 16,425 1,541	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443 4,260 93,950 15,088 Internal Adm \$ 63,712 3,217 6,891 42,698	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 -	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182	2,616 Internal Impl. \$725,306 Internal Impl. \$ 473,132 39,622 19,910 377,854 35,746 Internal Impl. \$ 363,654 9,924 54,817 273,884	\$295,480 Marketing \$ 34,300 10,484 952 16,859 6,004 Marketing \$ 52,352 16,425 1,541 32,426	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606	Marketing \$ 34,300 10,484 952 16,859 6,004 Marketing \$ 52,352 16,425 1,541 32,426 1,961 Marketing \$ 1,311	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415	2,616 Internal Impl. \$725,306 Internal Impl. \$ 473,132	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC	Internal Adm \$244,667 Internal Adm \$ 118,741 5,443 4,260 93,950 15,088 Internal Adm \$ 63,712 3,217 6,891 42,698 10,906 Internal Adm \$ 29,859 8 515	External Adm \$62,682 External Adm \$ 45,647	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124	2,616 Internal Impl. \$725,306 Internal Impl. \$ 473,132	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469 14,339
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 2 9,423 13,660	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469 14,339 297,864
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47 - 318	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 2 9,423 13,660 6,521	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505	Total \$6,567,249 Total \$ 2,243,201
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47 - 318 External Adm	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 2 9,423 13,660 6,521 Internal Impl.	***34,300*** **34,300*** **10,484** 952** 16,859** 6,004** **Marketing** **52,352** 16,425** 1,541** 32,426** 1,961** **Marketing** **1,311** 1,015** 115** 113** 68** **Marketing**	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469 14,339 297,864 64,983 Total
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil Other C&I Programs	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47 - 318	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services \$ 88,196	2,616 Internal Impl. \$725,306 Internal Impl. \$ 473,132	***34,300*** **34,300*** **10,484** 952** 16,859** 6,004** **Marketing** **52,352** 16,425** 1,541** 32,426** 1,961** **Marketing** **1,311** 1,015** 115** 113** 68** **Marketing**	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469 14,339 297,864 64,983 Total \$ 155,803
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm \$10,203	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47 - 318 External Adm \$ 469	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 2 9,423 13,660 6,521 Internal Impl.	***34,300*** **34,300*** **10,484** 952** 16,859** 6,004** **Marketing** **52,352** 16,425** 1,541** 32,426** 1,961** **Marketing** **1,311** 1,015** 115** 113** 68** **Marketing**	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469 14,339 297,864 64,983 Total
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH Unitil	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm \$10,203	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47 - 318 External Adm \$ 469	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services \$ 88,196 370	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 2 9,423 13,660 6,521 Internal Impl. \$43,482 178	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation \$ 2,576	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469 14,339 297,864 64,983 Total \$ 155,803 548
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC NHEC	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm \$10,203 - 404	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47 - 318 External Adm \$ 469	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services \$ 88,196 370 5,714	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 2 9,423 13,660 6,521 Internal Impl. \$43,482 178 2,264	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation \$ 2,576 Evaluation \$ 90	Total \$6,567,249 Total \$ 2,243,201
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH Unitil	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm \$10,203 - 404 9,799 -	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47 - 318 External Adm \$ 469 - 37 - 432	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services \$ 88,196 370 5,714 82,111	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 2 9,423 13,660 6,521 Internal Impl. \$43,482 178 2,264 41,040	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation \$ 2,576 - 90 2,487 -	Total \$6,567,249 Total \$2,243,201 130,365 88,806 1,665,095 358,935 Total \$1,675,516 99,088 155,089 1,108,910 312,429 Total \$380,656 3,469 14,339 297,864 64,983 Total \$155,803 548 8,599 146,224 432
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH (Education, RFP, Smart Start) Unitil (Education, C&I Energy Suite)	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm \$10,203 - 404 9,799 - Internal Adm	External Adm \$62,682 External Adm \$ 45,647	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services \$ 88,196 370 5,714 82,111 Cust Rebts/Services	Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 29,423 13,660 6,521 Internal Impl. \$43,482 178 2,264 41,040 - Internal Impl.	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation \$ 2,576 - 90 2,487 - Evaluation	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469 14,339 297,864 64,983 Total \$ 155,803 548 8,599 146,224 432
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH Unitil	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm \$10,203 - 404 9,799 -	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47 - 318 External Adm \$ 469 - 37 - 432	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services \$ 88,196 370 5,714 82,111	2,616 Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 2 9,423 13,660 6,521 Internal Impl. \$43,482 178 2,264 41,040	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation \$ 2,576 - 90 2,487 -	Total \$6,567,249 Total \$2,243,201 130,365 88,806 1,665,095 358,935 Total \$1,675,516 99,088 155,089 1,108,910 312,429 Total \$380,656 3,469 14,339 297,864 64,983 Total \$155,803 548 8,599 146,224 432
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH (Education, RFP, Smart Start) Unitil (Education, C&I Energy Suite)	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm \$10,203 - 404 9,799 - Internal Adm	External Adm \$62,682 External Adm \$ 45,647	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services \$ 88,196 370 5,714 82,111 Cust Rebts/Services	Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 29,423 13,660 6,521 Internal Impl. \$43,482 178 2,264 41,040 - Internal Impl.	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation \$ 2,576 - 90 2,487 - Evaluation	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469 14,339 297,864 64,983 Total \$ 155,803 548 8,599 146,224 432
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH (Education, RFP, Smart Start) Unitil (Education, C&I Energy Suite) Total Non-Residential Programs	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm \$10,203 - 404 9,799 - Internal Adm \$222,514	External Adm \$62,682 External Adm \$ 45,647	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services \$ 88,196 370 5,714 82,111 Cust Rebts/Services	Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 29,423 13,660 6,521 Internal Impl. \$43,482 178 2,264 41,040 - Internal Impl.	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation \$ 2,576 - 90 2,487 - Evaluation	Total \$6,567,249 Total \$ 2,243,201 130,365 88,806 1,665,095 358,935 Total \$ 1,675,516 99,088 155,089 1,108,910 312,429 Total \$ 380,656 3,469 14,339 297,864 64,983 Total \$ 155,803 548 8,599 146,224 432
Total Residential Programs Large Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Small Business Energy Solutions Liberty Utilities NHEC PSNH Unitil Municipal Program Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH Unitil Other C&I Programs Liberty Utilities NHEC PSNH (Education, RFP, Smart Start) Unitil (Education, C&I Energy Suite)	Internal Adm \$244,667 Internal Adm \$118,741 5,443 4,260 93,950 15,088 Internal Adm \$63,712 3,217 6,891 42,698 10,906 Internal Adm \$29,859 8 515 25,895 3,441 Internal Adm \$10,203 - 404 9,799 - Internal Adm \$222,514	External Adm \$62,682 External Adm \$ 45,647 - 391 - 45,256 External Adm \$ 2,376 - 632 - 1,745 External Adm \$ 365 - 47 - 318 External Adm \$ 469 - 37 - 432 External Adm \$ 48,858	Cust Rebts/Services \$5,162,282 Cust Rebts/Services \$ 1,533,957 69,079 62,345 1,149,547 252,985 Cust Rebts/Services \$ 1,170,921 66,473 89,676 744,182 270,590 Cust Rebts/Services \$ 317,683 1,415 4,124 258,012 54,131 Cust Rebts/Services \$ 88,196 370 5,714 82,111 Cust Rebts/Services \$ 311,0756	Internal Impl. \$725,306 Internal Impl. \$473,132 39,622 19,910 377,854 35,746 Internal Impl. \$363,654 9,924 54,817 273,884 25,029 Internal Impl. \$29,606 29,423 13,660 6,521 Internal Impl. \$43,482 178 2,264 41,040 - Internal Impl. \$909,875	**************************************	Evaluation \$76,831 Evaluation \$ 37,425 5,737 948 26,884 3,856 Evaluation \$ 22,501 3,050 1,533 15,719 2,199 Evaluation \$ 1,833 1,029 115 184 505 Evaluation \$ 2,576 - 90 2,487 - Evaluation \$64,335	Total \$6,567,249 Total \$ 2,243,201

Note 1: Evaluation amounts are based on 5% of total budgets. Actual program expenses will vary from numbers shown.





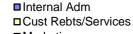


Jan - Jun 2014
NH CORE Energy Efficiency Program - 2014 Expenditures - GAS

	WII CO		Lileig	у Сі	HICI C HIC	угіс	grain - Zu	<i>,</i> , ,	+ Expendi	tur	63 - G <i>F</i>		e Note 1)		
		Inter	nal Adm	Exte	ernal Adm	Cust R	ebts/Services		Internal Impl.	М	arketing	•	aluation		<u>Total</u>
ENERGY STAR Homes		\$	3,156	\$	438	\$	17,165		16,623	\$	2,508	\$	787	\$	40,676
	berty Gas	Ψ	760	Ψ	-	Ψ	4,109	Ψ	11,405	Ψ	1,431	Ψ	575	*	18,281
	Unitil Gas		2,395		438		13,055		5,218		1,077		212		22,394
			,				-,		-,		, -				,
		Inter	nal Adm	Exte	ernal Adm	Cust R	Rebts/Services		Internal Impl.	<u>M</u>	arketing	Εv	aluation		<u>Total</u>
Home Performance w/Energy	Star	\$	6,166	\$	5,017	\$	164,828	\$	53,922	\$	3,450	\$	6,522	\$	239,906
Lik	berty Gas		3,021		-		132,566		44,456		2,044		6,311		188,398
ι	Unitil Gas		3,145		5,017		32,262		9,467		1,406		212		51,509
			nal Adm		ernal Adm		lebts/Services		<u>Internal Impl.</u>		<u>arketing</u>		<u>raluation</u>		<u>Total</u>
Energy Star Appliances		\$	12,392	\$	3,010	\$	501,578	\$	23,877	\$	3,456	\$	7,067	\$	551,379
	berty Gas		5,362		-		444,928		13,880		2,995		6,311		473,475
l	Unitil Gas		7,030		3,010		56,650		9,998		461		756		77,904
												_			
			nal Adm		ernal Adm		Rebts/Services		Internal Impl.		arketing		raluation	Φ.	<u>Total</u>
Home Energy Assistance		\$	11,065	\$	2,356	\$	328,343	\$	38,381	\$	2,212	\$	7,853	\$	390,211
	berty Gas		4,950		-		328,343		24,017		626		7,339		365,275
·	Unitil Gas		6,116		2,356		-		14,364		1,586		514		24,936
		Intor	nal Adm	Evte	ernal Adm	Cust B	tebts/Services		Internal Impl.	84	arketing	Ε.	<u>aluation</u>		Total
Other Residential Programs		\$	nai Aum	\$	1,286	\$	142,368		592	\$	116	\$	50	\$	Total 144,412
•	berty Gas	Ψ		Ψ	1,200	Ψ	142,368	Ψ	592	Ψ	116	Ψ	50	Ψ	143,126
Unitil Gas (Home Ene	•				1,286		142,500		332		110		30		1,286
Official Cas (Florite Effect	igy Guite)				1,200										1,200
		Inter	nal Adm	Exte	ernal Adm	Cust R	ebts/Services		Internal Impl.	М	arketing	Εν	aluation		Total
Total Residential Programs		\$	32,778	\$	12,108	\$	1,154,282	\$	133,396	\$	11,742	\$	22,279	\$	1,366,585
															_
			nal Adm		ernal Adm		lebts/Services		Internal Impl.		arketing		<u>raluation</u>	_	<u>Total</u>
Large Business Energy Solution		\$	19,715	\$	13,476	\$	614,487	\$	57,493	\$	15,594	\$	13,134	\$	733,898
	berty Gas		11,113		-		613,037		37,393		15,326		11,470		688,339
· ·	Unitil Gas		8,602		13,476		1,450		20,100		268		1,664		45,559
		lusta a				C D	ahta/Camiasa		lateral land			_			Total
Creal Decision France Colution			nal Adm		ernal Adm		Rebts/Services		Internal Impl.		arketing		valuation	φ	Total
Small Business Energy Solution		\$	16,575	\$	4,610	\$	332,581	\$	69,134	\$	13,702	Ъ	8,758	\$	445,360
	berty Gas		10,035		-		304,418		55,946		13,627		8,153		392,179
(Unitil Gas		6,540		4,610		28,163		13,189		74		605		53,181
		Intor	nal Adm	Evto	ernal Adm	Cust B	tebts/Services		Internal Impl.	М	arketing	E.	aluation		<u>Total</u>
Other C&I Programs		\$	682	\$	1,110	\$	1,480		3,055	\$	arketing_	\$	- aiuation	\$	6,326
•	berty Gas	Ψ	682	Ψ	-	Ψ	1,480	Ψ	3,055	Ψ	-	Ψ	_	Ψ	5,216
	Unitil Gas		-		1,110		1,400		3,033		_		_		1,110
•	Ornai Gas				1,110										1,110
		Inter	nal Adm	Exte	ernal Adm	Cust R	Rebts/Services		Internal Impl.	М	arketing	Ev	aluation		<u>Total</u>
Total Non-Residential Progra	ams	\$	36,971		19,196		948,548		129,682		29,295		21,892	\$	1,185,584
		Ŧ	,	*	,	*	2 20,0 .0	•	,	~	,	*	,	Ŧ	-,,
TOTAL (Both		Inter	nal Adm 69,749	Exte	21,304	Cust R	2,102,829		<u>Internal Impl.</u> 263,078	<u>м</u> \$	arketing 41,037	<u>Ev</u>	valuation 44,171	\$	Total 2,552,169

Note 1: Evaluation amounts are based on 5% of total budgets. Actual program expenses will vary from numbers shown.

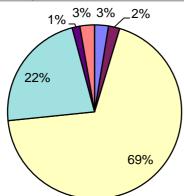
Home Performance w/Energy Star



■External Adm ■Internal Impl.

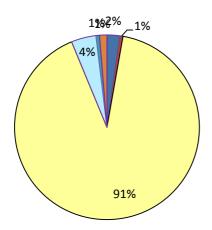
■ Marketing

■Evaluation



Energy Star Lighting

■Internal Adm □ Cust Rebts/Services ■ External Adm ■Internal Impl.



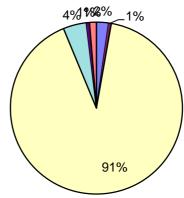
Energy Star Appliances

■Internal Adm □ Cust Rebts/Services

■External Adm ■Internal Impl.

■ Marketing

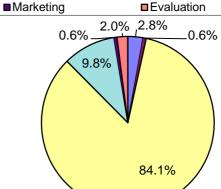
■Evaluation

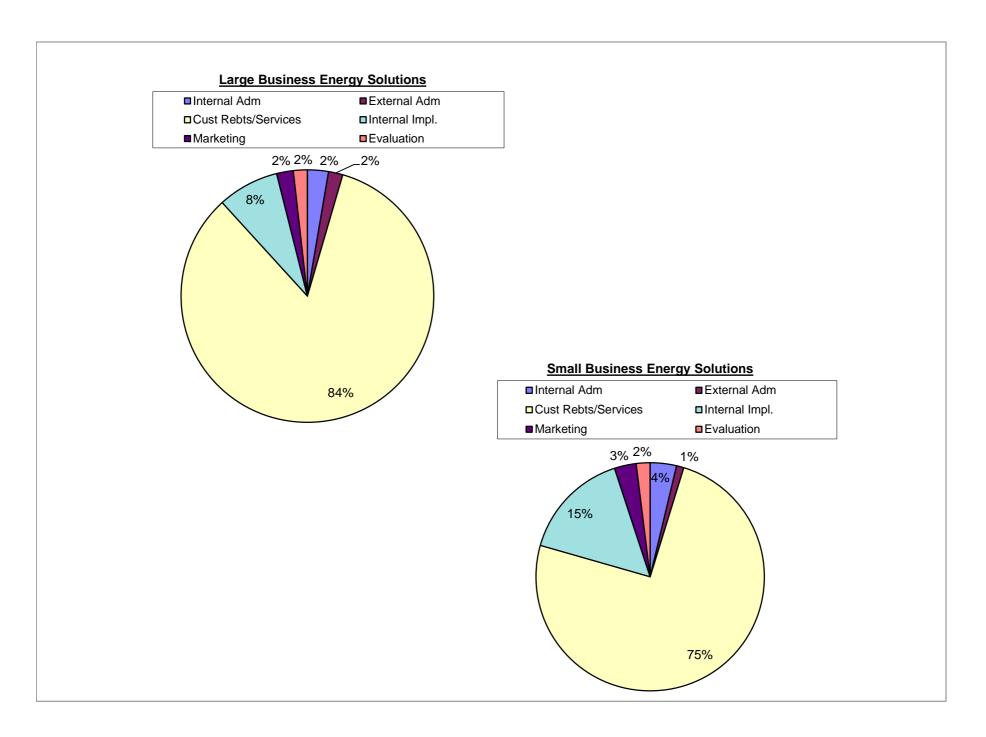


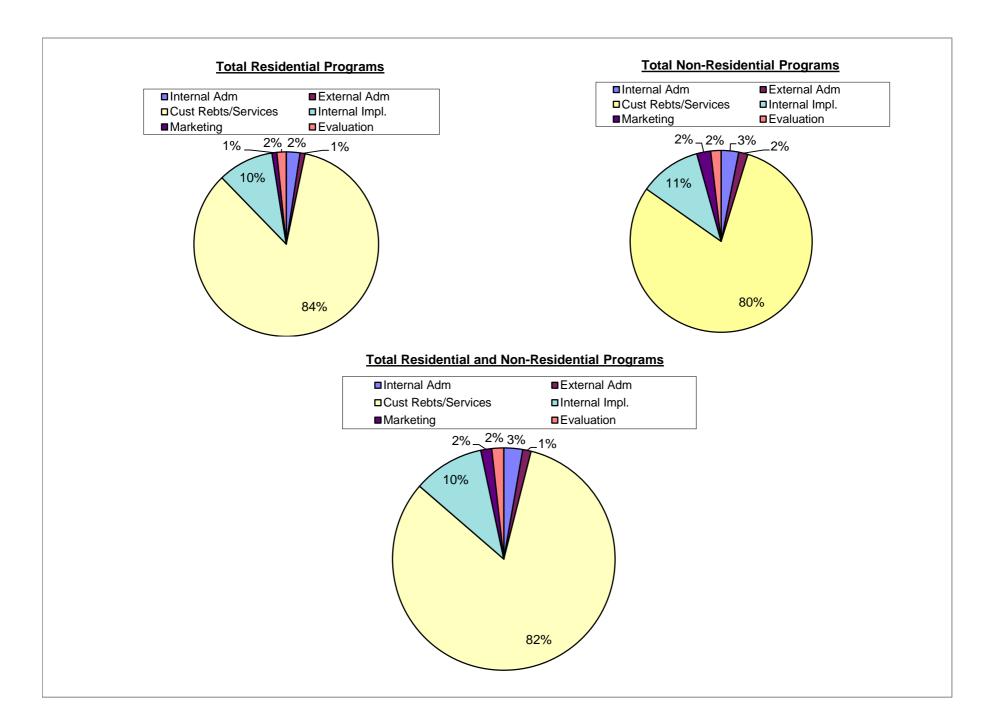
Home Energy Assistance

■Internal Adm ■Cust Rebts/Services ■External Adm ■Internal Impl.

■Evaluation







Home Energy Assistance CORE/DOE Combined Funding Effort

Completions as of Monday, June 30, 2014

Funding Source SBC/LDAC Program Year 2014 **CompanyName Combined CORE** only **Total** % Collaboration Statewide 218 404 622 35% Liberty Utilities 7 48 55 13% Liberty Utilities-GAS 26 211 237 11% NHEC 22 8 30 73% **PSNH** 150 122 272 55% UNITIL 13 14 27 48%

0

UNITIL-GAS

Note: 622 HEA jobs were completed by CAA's. Only 0 jobs, or 0.0 % were completed by non CAA contractors.

0%

Home Energy Assistance Statewide County Summary

622 Completions as of Monday, June 30, 2014

Program Year: 2014 Funding Source: SBC/LDAC

County (Totals)	Contract Coordinator	Customers Served
BELKNAP (26)		
	Belknap-Merrimack Counties CAP	26
CARROLL (27)		
	Tri-County Community Action	27
CHESHIRE (16)		
	Southwestern Community Services Inc	16
COOS (31)	Tri Occupto Occupantito Action	0.4
ODAFTON (oo)	Tri-County Community Action	31
GRAFTON (62)	Tri-County Community Action	62
HILLSBOROUGH (173)	The County Community / Total	02
THEE BOTTON (170)	Southern NH Services	173
MERRIMACK (211)		
	Belknap-Merrimack Counties CAP	211
ROCKINGHAM (71)		
	Southern NH Services	71
STRAFFORD (2)		
	Strafford County Community Action Weatherization	2
SULLIVAN (3)		
	Southwestern Community Services Inc	3

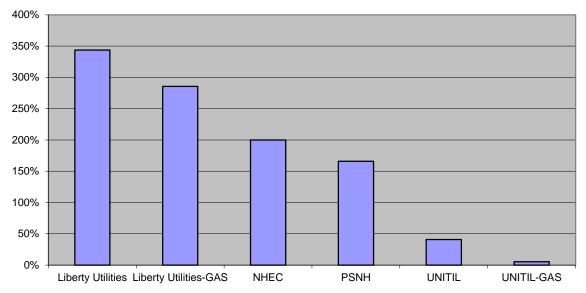
2014 Home Energy Assistance Dwelling Mix

Completions as of Monday, June 30, 2014

Funding Source: SBC/LDAC

Company Statewide	Dwelling Type .	Jobs
Claiewide	Multi-family	283
	Single family	339
	Statewide Total	622
Liberty Utilities		
	Single family	15
	Multi-family	40
	Liberty Utilities Total	55
Liberty Utilities-GAS		
	Single family	52
	Multi-family	185
	Liberty Utilities-GAS Total	237
NHEC		
MILO		
	Single family	30
	NHEC Total	30
PSNH		
	Single family	214
	Multi-family	58
	PSNH Total	272
UNITIL		
ONTIL	Single family	27
	UNITIL Total	27
LINETH CAG	J Jiu	
UNITIL-GAS		
	Single family	1
	UNITIL-GAS Total	1

Home Energy Assistance Completions % of 2014 Q2 Goal As of June 30, 2014



CompanyName	Completions To Date	Q2 Goal	% Of Goal
Liberty Utilities	55	16	344%
Liberty Utilities-			
GAS	237	83	286%
NHEC	30	15	200%
PSNH	272	164	166%
UNITIL	27	66	41%
UNITIL-GAS	1	19	5%
State	622	363	171%

NHSaves Residential Financial Summary

HEA Results as of 6/30/2014 ProgramYear: 2014 Funding Source: SBC/LDAC

Liberty Utilities	55	Customers Served					
		Installed Measures	Heating Systems*	Total CORE	Collaborated Funds	Co-Pay	Total Funds
	Total	\$110,866	\$30,109	\$140,975	\$19,114	\$0	\$160,089
	Average	\$2,016	\$7,527	\$2,563	\$348	\$0	\$2,911
Liberty Utilities-GAS	237	Customers Served					
		Installed Measures	Heating Systems*	Total CORE	Collaborated Funds	Co-Pay	Total Funds
	Total	\$425,402	\$45,715	\$471,117	\$3,884	\$0	\$475,002
	Average	\$1,795	\$5,079	\$1,988	\$16	\$0	\$2,004
NHEC	30	Customers Served					
		Installed Measures	Heating Systems*	Total CORE	Collaborated Funds	Co-Pay	Total Funds
	Total	\$194,876	\$43,050	\$237,926	\$23,065	\$0	\$260,991
	Average	\$6,496	\$3,914	\$7,931	\$769	\$0	\$8,700
PSNH	272	Customers Served					
		Installed Measures	Heating Systems*	Total CORE	Collaborated Funds	Co-Pay	Total Funds
	Total	\$1,254,360	\$217,763	\$1,472,123	\$181,772	\$0	\$1,653,895
	Average	\$ 4 ,612	\$ <i>4</i> ,839	\$5,412	\$668	\$0	\$6,080
UNITIL	27	Customers Served					
		Installed Measures	Heating Systems*	Total CORE	Collaborated Funds	Co-Pay	Total Funds
	Total	\$138,860	\$26,252	\$165,112	\$15,941	\$0	\$181,053
	Average	\$5,143	\$3,750	\$6,115	\$590	\$0	\$6,706
UNITIL-GAS	1 (Customers Served					
		Installed Measures	Heating Systems*	Total CORE	Collaborated Funds	Co-Pay	Total Funds
	Total	\$ 4 ,531	<i>\$0</i>	\$4,531	\$0	\$0	\$4,531
	Average	\$ <i>4</i> ,531	<i>\$0</i>	\$4,531	\$0	\$0	\$4,531

^{*} Heating System average costs based on number of heating systems installed

		Home Energy Assista	nce Q2-201	4					
	N	leasures Installed by County	y and Dwell	ing Type					
County	DwellingType	Measure Type Category	Liberty Utilities	Liberty Utilities- GAS	NHEC	PSNH	UNITIL	UNITIL- GAS	Grand Total
Belknap	Single family	Appliances			1	4			5
Бекпар	Sirigle larrily	Custom		4					15
				1	5	9			
		Health and Safety		1	7	17			25
		Heating and Cooling		6	24	60			90
		Hot Water		1	5	17			23
		Lighting		1	5	15			21
0 "	0	LED Lighting			2				2
Carroll	Single family	Appliances				1			1
		Custom				2			2
		Health and Safety			5	22			27
		Heating and Cooling			21	77			98
		Hot Water			9	39			48
		Lighting			8	35			43
Cheshire	Single family	Appliances				5			5
		Health and Safety				16			16
		Heating and Cooling				43			43
		Hot Water				16			16
		Lighting				16			16
Coos Single family	Appliances			2	13			15	
		Custom				2			2
		Health and Safety			2	29			31
		Heating and Cooling			5	109			114
		Hot Water			3	38			41
		Lighting			4	51			55
Grafton	Multi-family	Appliances	1						1
		Heating and Cooling	40						40
		Hot Water	40						40
		Lighting	40						40
	Single family	Appliances	10		3	5			8
	Onigio lamily	Custom			3	4			7
		Health and Safety			8	14			22
		Heating and Cooling			30	50			80
		Hot Water			15	24			39
		Lighting			14	22			36
Hillsborough	Multi-family	Appliances			14	18			18
Hillsborough	iviuiti-iairiiiy			22					43
		Health and Safety		23 52		20 20			72
		Heating and Cooling							
		Hot Water Lighting		15		15			30
		0 0				11			11
	Oin als (''	LED Lighting	_			12			12
	Single family	Appliances	5			44			49
		Custom		4					4
		Health and Safety	8			77			113
		Heating and Cooling	27	80		235			342
		Hot Water	6			43			57
		Lighting	4			57			61
i	1	LED Lighting	4			30			34

	_	Home Energy Assista							
	N	Measures Installed by County	y and Dwell	ling Type					
County	DwellingType	Measure Type Category	Liberty Utilities	Liberty Utilities- GAS	NHEC	PSNH	UNITIL	UNITIL- GAS	Grand Total
Merrimack	Multi-family	Heating and Cooling		332					332
····aoi	Single family	Appliances		1		6	5		12
	J	Custom		5	1	11	2		19
		Health and Safety		6	1	22	8		37
		Heating and Cooling		25	8	79	34		146
		Hot Water		5	1	22	9		37
		Lighting		2	2	21	10		35
Rockingham	Multi-family	Appliances				25			25
· ·		Heating and Cooling				55			55
	Hot Water				28			28	
		LED Lighting				26			26
	Single family	Appliances	4		5	6	9		24
		Custom			2		1		3
		Health and Safety	5		6	16	14	1	42
		Heating and Cooling	23		23	63	52	1	162
		Hot Water	1		2	11	8		22
		Lighting	6		4	10	11		31
		LED Lighting				5	6		11
Strafford	Single family	Custom				1			1
		Health and Safety				1			1
		Heating and Cooling				6			6
		Hot Water				4			4
		Lighting				2			2
Sullivan	Single family	Appliances	2			1			3
		Custom	1						1
		Health and Safety	2			1			3
		Heating and Cooling	5			4			9
		Hot Water	2			1			3
		Lighting	2			1			3

	Progr	am Details b	y County			
<u>Unitil Gas</u>	Budget/		1/01/13 thr	ough 6/30/14		Percent of
Low Income Weatherization	Goal	Actual	In Process	Prospective	Total	Actual to Goal
Program Expenses (\$)	\$232,069	\$24,936	\$0	\$0	\$24,936	10.7%
Program Participation Strafford County Rockingham County	43	0 0 0	0 0 0	0 0 0	0	0.0%
Program Savings (annual mmbtu) Strafford County Rockingham County	1,829	0 0 0	0 0 0	0 0 0	0	0.0%
Program Savings (Lifetime mmbtu) Strafford County Rockingham County	37,039	0 0 0	0 0 0	0 0 0	0	0.0%

Average Expenditure per Project # of Projects
Single Family - \$0
Multi-Family - \$0

	Progr	am Details b	y County			
Liberty Utilities Gas	Budget/		1/01/13 thr	ough 6/30/14		Percent of
Low Income Weatherization	Goal	Actual	In Process	Prospective	Total	Actual to Goal
Program Expenses (\$)	\$923,250	\$365,275	\$0	\$0	\$365,275	39.6%
Program Participation	182	240	0	0	240	131.9%
Hillsborough County		64	0	0		
Merrimack County		173	0	0		
Belknap County		2	0	0		
Rockingham County		1	0	0		
Program Savings (annual mmbtu)	5,812	3,559	0	0	3,559	61.2%
Hillsborough County		1,369	0	0		
Merrimack County		2,158	0	0		
Belknap County		12	0	0		
Rockingham County		20	0	0		
Program Savings (Lifetime mmbtu)	116,239	75,884	0	0	75,884	65.3%
Hillsborough County		26,774	0	0	,	
Merrimack County		48,387	0	0		
Belknap County		276	0	0		
Rockingham County		447	0	0		
Rockingham County		447	U	U		

Average Expenditure per Project # of Projects
Single Family 56 \$2,888
Multi-Family 184 \$1,106

Detailed Program Budget														
	li	Internal External		F	Rebates/ Int Implem									
<u>Liberty Utilities Gas</u>	1	Admin		Admin		Services		Svcs		Marketing		Evaluation		Total
Budget (Jan 1, 2014- Dec 31, 2014)	\$	63,000	\$	96,154	\$	653,846	\$	70,875	\$	-	\$	39,375	\$	923,250
Actual Expenditures	\$	4,950	\$	-	\$	328,343	\$	24,017	\$	626	\$	7,339	\$	365,275
Actual as a % of total expenditures		1%		0%		90%		7%		0%		2%		100%
Actual as a % of Budget		8%		0%		50%		0%		0%		19%		40%

Detailed Program Budget														
Internal				External		Rebates/	I	nt Implem						
<u>Unitil</u> Adı		Admin	n Admin		Services		Svcs		Marketing		E	valuation		Total
Budget (Jan 1, 2014- Dec 31, 2014)	\$	14,078	\$	1,816	\$	146,940	\$	55,311	\$	2,321	\$	11,603	\$	232,069
Actual Expenditures	\$	6,116	\$	2,356	\$	-	\$	14,364	\$	1,586	\$	514	\$	24,936
Actual as a % of total expenditures		25%		9%		0%		58%		6%		2%		100%
Actual as a % of Budget		43%		130%		0%		26%		68%		4%		11%

NH CORE Energy Efficiency FCM Budget & Expenses (January 1 - June 30, 2014)

Category	Liberty	NHEC	PSNH	UES	Total
FCM Payments estimated for 2014	\$128,600	\$60,000	\$2,235,000	\$174,200	\$2,597,800
FCM Payments from ISO-NE					
Q1 2014	\$27,291	\$24,853	\$549,374	\$74,073	\$675,591
Q2 2014	\$44,560	\$6,745	\$542,306	\$50,188	\$643,799
Q3 2014	\$0	\$0	\$0	\$0	\$0
Q4 2014	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
TOTAL Payments	\$71,851	\$31,597	\$1,091,680	\$124,261	\$1,319,390
FCM Expenses Financial Assurance					
Q1 2014	\$0	\$0	\$0	\$0	\$0
Q2 2014	\$0	\$0	\$0	\$1,000	\$1,000
Q3 2014	\$0	\$0	\$0	\$0	\$0
Q4 2014	\$0	\$0	\$0	\$0	\$0
Other (Admin, Reporting, M&V, etc.)					
Q1 2014	\$2,176	\$765	\$21,715	\$2,670	\$27,327
Q2 2014	\$15,333	\$13,207	\$45,463	\$1,345	\$75,349
Q3 2014	\$0	\$0	\$0	\$0	\$0
Q4 2014		<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
TOTAL Expenses	\$17,509	\$13,972	\$67,178	\$5,015	\$103,675
Payments - Expenses =	\$54,342	\$17,625	\$1,024,502	\$119,246	\$1,215,715

			Electric Companies						Natural Gas Companies			
Category		Liberty	NHEC	PSNH	UES	Total	Liberty	Unitil	Total	Total		
2014 M&E Budgets Approved by the Co	ommission (1)	\$108,599	\$98,185	\$945,199	\$130,364	\$1,282,347	\$250,084	\$66,799	\$316,883	\$1,599,230		
Actual Quarterly Reporting	Q1 2014	\$130	\$1,220	\$28,046	\$5,483	\$34,879	\$404	\$2,433	\$2,837	\$37,716		
	Q2 2014	\$17,275	\$8,434	\$77,228	\$3,481	\$106,418	\$39,805	\$1,529	\$41,334	\$147,752		
	Q3 2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
	Q4 2014	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>		
		\$17,405	\$9,654	\$105,274	\$8,964	\$141,297	\$40,209	\$3,962	\$44,171	\$185,468		

Need To Be Updated

Need 10 Be opaated				
Status Of M&E Studies:	1	Est. Cost	Vendor	Status
Weatherization "Ancillary Services" Evaluation	\$	49,140	Cadmus	Complete (Q2 2013)
NE Avoided Energy Supply Cost Study (2013)	\$	40,873	Synapse	Complete (7/12/2013)
Liberty Wifi Thermostat Pilot Program Evaluation	\$	36,815	Cadmus	Complete (7/22/2013)
C&I New Equip. & Construction Baseline Update	\$	129,920	ERS	Complete (3/4/2014)
Treat/Otter Auditing/Tracking Software	\$	150,000	PSD	Monthly
NEEP/CEE Regional/National M&E	\$	157,065	NEEP	Ongoing
			TecMARKET	
Multi-Year M&E Planning Study	\$	123,121	Works	In Process
PSNH Customer Engagement Program	\$	55,000	Navigant	In Process - To be Completed in February, 2015
Avoided Energy Supply Cost Study		tbd	tbd	RFP Development in Process
HEA Impact Evaluation		tbd		
Energy Star Homes - Impact Evaluation		tbd		
Large Business (Ret/New/RFP) Program - Impact Evalua	ıti \$	550,000	DNV Kema	ECD: Preliminary Findings for 2015-2016 Plan (Q2, 2014), Final (Q4, 2014)
Energy Star Appliance Program - Impact Evaluation		tbd		
Other Natural Gas Studies		tbd	Est. Cost	TBD
Total	\$	1,291,934		

RE-CORE RGGI Funded Revolving Loan Fund (RLF)

RLF Terms				
	Liberty	NHEC	PSNH	Unitil
Customer Segment	(Max Loan)	(Max Loan)	(Max Loan)	(Max Loan)
Customer Segment	(Max Term)	(Max Term)	(Max Term)	(Max Term)
Residential	\$500	\$7,500	\$7,500	\$7,500
Residential	2 years	7 years	7 years	7 years
Municipal	\$50,000			\$50,000
iviuriicipai	2 years	Smart Start	Smart Start	10 years

RLF Information (From inception Through June 30, 2014)

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RGGI Funds for Revolving Loan Fund	Liberty	NHEC	PSNH	Unitil
Total \$ of Revolving Loan Fund	\$303,000	\$300,000	\$690,000	\$855,707
Less Loans paid out	\$245,080	\$401,951	\$1,042,208	\$882,630
Plus \$ repaid	<u>\$73,649</u>	\$191,141	\$501,42 <u>5</u>	<u>\$283,380</u>
Current Balance	\$131,569	\$89,190	\$149,216	\$256,457
Less \$ In Process	\$0	\$58,522	\$60,588	\$62,000
Less Potential	<u>\$0</u>	\$5,000	<u>\$0</u>	\$127,000
Amount Available to Loan out	\$131,569	\$25,668	\$88,628	\$67,457
Project Financing Information (2014 Results)				
Residential Projects				
Total Number of Projects Financed	0	12	52	19
2014 Average Loan Made		\$3,035	\$3,579	\$3,165
Municipal & C&I Projects				
Total Number of Projects Financed	2	0	0	2
2014 Average Loan Made	\$29,898	na	na	\$30,560

PSNH

On October 25, 2013, the Commission approved PSNH's request to move \$190,000 from their 2012 Energy Efficiency Carryover to this revolving loan fund so there is an additional \$190,000 available.

<u>Uni</u>til

Unitil includes in the total funds available that portion of the \$65,000 approved by the Commission for use in on-bill financing loans for 2014, which was not included in the Q1 report.